

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2025

☐ OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission file number **1-8267**

EMCOR Group, Inc. (Exact Name of Registrant as Specified in Its Charter)	
Delaware (State or Other Jurisdiction of Incorporation or Organization) 301 Merritt Seven Norwalk, Connecticut (Address of Principal Executive Offices)	11-2125338 (I.R.S. Employer Identification Number) 06851-1092 (Zip Code)
(203) 849-7800 (Registrant’s Telephone Number, Including Area Code)	

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock	EME	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer	☒	Accelerated filer	☐
Non-accelerated filer	☐	Smaller reporting company	☐
		Emerging growth company	☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Applicable Only To Corporate Issuers

Number of shares of Common Stock outstanding as of the close of business on October 24, 2025: 44,765,864 shares.

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FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements. You can identify these statements by the fact that they do not relate strictly to historical or current facts. They generally contain words such as “anticipate,” “estimate,” “expect,” “project,” “intend,” “plan,” “believe,” “may,” “can,” “could,” “might,” variations of such wording and other words or phrases of similar meaning. Forward-looking statements in this report include discussions of our future operating or financial performance and other forward-looking commentary regarding aspects of our business, including market share growth, gross profit, remaining performance obligations, project mix, projects with varying profit margins and contractual terms, the financial impact of acquisitions, selling, general and administrative expenses, our ability to maintain a strong safety record, and trends in our business, and other characterizations of future events or circumstances, such as the effects of supply chain disruptions and delays, including those potentially caused by tariffs. Each forward-looking statement included in this report is subject to risks and uncertainties, including those identified in the “Management’s Discussion and Analysis of Financial Condition and Results of Operations” section, and other sections of this report, and in our Form 10-K for the year ended December 31, 2024, including, without limitation, the “Risk Factors” section of such Form 10-K. Applicable risks and uncertainties include, but are not limited to:

- adverse effects of general economic conditions;
- domestic and international political developments and/or conflicts;
- changes in the specific markets for EMCOR’s services;
- adverse business conditions, including weakness of the sectors from which we generate revenues, scarcity of skilled labor, productivity challenges, the nature and extent of supply chain disruptions impacting availability and pricing of materials, and inflationary trends more generally, including fluctuations in energy costs;
- the impact of legislation and/or government regulations;
- adverse effects from the U.S. government shutdown;
- changes in foreign trade policy, including the effect of tariffs;
- changes in interest rates;
- the lack of availability of adequate levels of surety bonding;
- increased competition;
- the impact of legal proceedings, claims, lawsuits, or governmental investigations;
- unfavorable developments in the mix of our business; and
- other factors discussed elsewhere in this report.

Such risks and uncertainties could cause actual results to differ materially from those that might be anticipated from, or projected or implied by, our forward-looking statements. Accordingly, these statements do not guarantee future performance or events. The forward-looking statements contained in this report speak only as of the filing date of this report. We undertake no obligation to update any forward-looking statements unless required by law. However, any further disclosures made on related subjects in our subsequent reports filed with the Securities and Exchange Commission (the “SEC”) should be consulted. We caution investors not to place undue reliance on forward-looking statements, due to their inherent uncertainty.

PART I. – FINANCIAL INFORMATION.
ITEM 1. FINANCIAL STATEMENTS.
EMCOR Group, Inc. and Subsidiaries
CONSOLIDATED BALANCE SHEETS
(In thousands, except share and per share data)

	(Unaudited) September 30, 2025	December 31, 2024
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 655,104	\$ 1,339,550
Accounts receivable, less allowance for credit losses of \$21,913 and \$34,957, respectively	4,104,811	3,577,537
Contract assets	313,910	284,791
Inventories	105,408	95,667
Prepaid expenses and other	117,426	91,644
Assets held for sale	161,164	—
Total current assets	5,457,823	5,389,189
Property, plant, and equipment, net	235,467	207,489
Operating lease right-of-use assets	397,473	316,128
Goodwill	1,359,323	1,018,415
Identifiable intangible assets, net	1,056,913	648,180
Other assets	133,271	137,072
Total assets	\$ 8,640,270	\$ 7,716,473
LIABILITIES AND EQUITY		
Current liabilities:		
Accounts payable	\$ 1,039,829	\$ 937,087
Contract liabilities	2,144,210	2,047,540
Accrued payroll and benefits	885,120	751,434
Other accrued expenses and liabilities	277,681	336,555
Operating lease liabilities, current	95,844	81,247
Liabilities held for sale	136,765	—
Total current liabilities	4,579,449	4,153,863
Operating lease liabilities, long-term	328,776	261,575
Other long-term obligations	395,532	362,341
Total liabilities	5,303,757	4,777,779
Equity:		
EMCOR Group, Inc. stockholders' equity:		
Preferred stock, \$0.10 par value, 1,000,000 shares authorized, zero issued and outstanding	—	—
Common stock, \$0.01 par value, 200,000,000 shares authorized, 61,245,536 and 61,186,088 shares issued, respectively	612	612
Capital surplus	100,232	97,475
Accumulated other comprehensive loss	(71,544)	(85,527)
Retained earnings	5,582,370	4,778,061
Treasury stock, at cost 16,480,693 and 15,375,963 shares, respectively	(2,276,272)	(1,852,964)
Total EMCOR Group, Inc. stockholders' equity	3,335,398	2,937,657
Noncontrolling interests	1,115	1,037
Total equity	3,336,513	2,938,694
Total liabilities and equity	\$ 8,640,270	\$ 7,716,473

See Notes to Consolidated Financial Statements.

EMCOR Group, Inc. and Subsidiaries
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data)(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2025	2024	2025	2024
Revenues	\$ 4,301,529	\$ 3,696,924	\$ 12,473,301	\$ 10,796,097
Cost of sales	3,466,216	2,962,198	10,081,499	8,788,061
Gross profit	835,313	734,726	2,391,802	2,008,036
Selling, general and administrative expenses	429,617	371,188	1,252,138	1,051,737
Operating income	405,696	363,538	1,139,664	956,299
Net periodic pension income	56	227	165	670
Interest income, net	1,838	8,312	3,985	21,959
Income before income taxes	407,590	372,077	1,143,814	978,928
Income tax provision	112,217	101,814	305,604	263,944
Net income	<u>\$ 295,373</u>	<u>\$ 270,263</u>	<u>\$ 838,210</u>	<u>\$ 714,984</u>
Basic earnings per common share	<u>\$ 6.59</u>	<u>\$ 5.83</u>	<u>\$ 18.59</u>	<u>\$ 15.27</u>
Diluted earnings per common share	<u>\$ 6.57</u>	<u>\$ 5.80</u>	<u>\$ 18.53</u>	<u>\$ 15.21</u>
Dividends declared per common share	<u>\$ 0.25</u>	<u>\$ 0.25</u>	<u>\$ 0.75</u>	<u>\$ 0.68</u>

See Notes to Consolidated Financial Statements.

EMCOR Group, Inc. and Subsidiaries
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(In thousands)(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2025	2024	2025	2024
Net income	\$ 295,373	\$ 270,263	\$ 838,210	\$ 714,984
Other comprehensive (loss) income, net of tax:				
Foreign currency translation adjustments	(4,043)	8,933	12,489	7,962
Post-retirement plans, amortization of actuarial loss included in net income ⁽¹⁾	511	497	1,494	1,463
Other comprehensive (loss) income	(3,532)	9,430	13,983	9,425
Comprehensive income	<u>\$ 291,841</u>	<u>\$ 279,693</u>	<u>\$ 852,193</u>	<u>\$ 724,409</u>

(1) Net of tax of \$0.2 million for each of the three months ended September 30, 2025 and 2024, and net of tax of \$0.5 million for each of the nine months ended September 30, 2025 and 2024.

See Notes to Consolidated Financial Statements.

EMCOR Group, Inc. and Subsidiaries
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)(Unaudited)

	Nine months ended September 30,	
	2025	2024
Cash flows - operating activities:		
Net income	\$ 838,210	\$ 714,984
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	49,426	41,799
Amortization of identifiable intangible assets	86,967	56,559
Provision for credit losses	5,402	12,585
Non-cash share-based compensation expense	16,742	16,170
Other reconciling items	2,642	(7,893)
Changes in operating assets and liabilities, excluding the effect of businesses acquired	(221,730)	104,198
Net cash provided by operating activities	777,659	938,402
Cash flows - investing activities:		
Payments for acquisitions of businesses, net of cash acquired	(900,496)	(189,208)
Proceeds from sale or disposal of property, plant, and equipment	3,608	2,765
Purchases of property, plant, and equipment	(80,831)	(57,244)
Net cash used in investing activities	(977,719)	(243,687)
Cash flows - financing activities:		
Proceeds from revolving credit facility	525,000	—
Repayments of revolving credit facility	(525,000)	—
Repayments of finance lease liabilities	(2,082)	(2,144)
Dividends paid to stockholders	(33,832)	(31,884)
Repurchases of common stock	(432,165)	(405,425)
Taxes paid related to net share settlements of equity awards	(14,054)	(12,095)
Issuances of common stock under employee stock purchase plan	—	943
Payments for contingent consideration arrangements	(12,038)	(4,427)
Distributions to noncontrolling interests	(856)	—
Net cash used in financing activities	(495,027)	(455,032)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	11,009	7,377
(Decrease) increase in cash, cash equivalents, and restricted cash	(684,078)	247,060
Cash, cash equivalents, and restricted cash at beginning of year ⁽¹⁾	1,340,395	789,750
Cash, cash equivalents, and restricted cash at end of period ⁽²⁾	\$ 656,317	\$ 1,036,810

(1) Includes \$0.8 million of restricted cash classified as “Prepaid expenses and other” in the Consolidated Balance Sheet as of December 31, 2024.

(2) Includes \$1.2 million of restricted cash classified as "Assets held for sale" in the Consolidated Balance Sheet as of September 30, 2025 and \$1.3 million of restricted cash classified as “Prepaid expenses and other” in the Consolidated Balance Sheet as of September 30, 2024.

See Notes to Consolidated Financial Statements.

EMCOR Group, Inc. and Subsidiaries
CONDENSED CONSOLIDATED STATEMENTS OF EQUITY
For the three months ended September 30, 2024 and 2025
(In thousands)(Unaudited)

	EMCOR Group, Inc. Stockholders						
	Total	Common stock	Capital surplus	Accumulated other comprehensive loss ⁽¹⁾	Retained earnings	Treasury stock	Noncontrolling interests
Balance, June 30, 2024	\$ 2,745,597	\$ 612	\$ 92,434	\$ (85,709)	\$ 4,238,867	\$ (1,501,644)	\$ 1,037
Net income	270,263	—	—	—	270,263	—	—
Other comprehensive income	9,430	—	—	9,430	—	—	—
Tax withholding for common stock issued under share-based compensation plans	(329)	—	(329)	—	—	—	—
Common stock dividends	(11,665)	—	35	—	(11,700)	—	—
Repurchases of common stock	(258,976)	—	—	—	—	(258,976)	—
Share-based compensation expense	4,799	—	4,799	—	—	—	—
Balance, September 30, 2024	<u>\$ 2,759,119</u>	<u>\$ 612</u>	<u>\$ 96,939</u>	<u>\$ (76,279)</u>	<u>\$ 4,497,430</u>	<u>\$ (1,760,620)</u>	<u>\$ 1,037</u>
Balance, June 30, 2025	\$ 3,053,572	\$ 612	\$ 97,079	\$ (68,012)	\$ 5,298,205	\$ (2,276,283)	\$ 1,971
Net income	295,373	—	—	—	295,373	—	—
Other comprehensive loss	(3,532)	—	—	(3,532)	—	—	—
Tax withholding for common stock issued under share-based compensation plans	(513)	—	(513)	—	—	—	—
Common stock dividends	(11,192)	—	16	—	(11,208)	—	—
Repurchases of common stock ⁽²⁾	11	—	—	—	—	11	—
Distributions to noncontrolling interests	(856)	—	—	—	—	—	(856)
Share-based compensation expense	3,650	—	3,650	—	—	—	—
Balance, September 30, 2025	<u>\$ 3,336,513</u>	<u>\$ 612</u>	<u>\$ 100,232</u>	<u>\$ (71,544)</u>	<u>\$ 5,582,370</u>	<u>\$ (2,276,272)</u>	<u>\$ 1,115</u>

(1) Represents cumulative foreign currency translation adjustments and post-retirement liability adjustments.

(2) Represents adjustment to estimate of excise tax on net share repurchases. Estimates of excise tax are subject to change in subsequent reporting periods, particularly if the amount of our share issuances exceed our share repurchases, thereby reducing the estimated excise tax due for the annual period.

See Notes to Consolidated Financial Statements.

EMCOR Group, Inc. and Subsidiaries
CONDENSED CONSOLIDATED STATEMENTS OF EQUITY
For the nine months ended September 30, 2024 and 2025
(In thousands)(Unaudited)

	EMCOR Group, Inc. Stockholders							
	Total	Common stock	Capital surplus	Accumulated other comprehensive loss (1)	Retained earnings	Treasury stock	Noncontrolling interests	
Balance, December 31, 2023	\$ 2,470,815	\$ 611	\$ 91,813	\$ (85,704)	\$ 3,814,439	\$ (1,351,381)	\$ 1,037	
Net income	714,984	—	—	—	714,984	—	—	
Other comprehensive income	9,425	—	—	9,425	—	—	—	
Common stock issued under share-based compensation plans	—	1	(1)	—	—	—	—	
Tax withholding for common stock issued under share-based compensation plans	(12,095)	—	(12,095)	—	—	—	—	
Common stock issued under employee stock purchase plan	943	—	943	—	—	—	—	
Common stock dividends	(31,884)	—	109	—	(31,993)	—	—	
Repurchases of common stock	(409,239)	—	—	—	—	(409,239)	—	
Share-based compensation expense	16,170	—	16,170	—	—	—	—	
Balance, September 30, 2024	<u>\$ 2,759,119</u>	<u>\$ 612</u>	<u>\$ 96,939</u>	<u>\$ (76,279)</u>	<u>\$ 4,497,430</u>	<u>\$ (1,760,620)</u>	<u>\$ 1,037</u>	
Balance, December 31, 2024	\$ 2,938,694	\$ 612	\$ 97,475	\$ (85,527)	\$ 4,778,061	\$ (1,852,964)	\$ 1,037	
Net income	838,210	—	—	—	838,210	—	—	
Other comprehensive income	13,983	—	—	13,983	—	—	—	
Tax withholding for common stock issued under share-based compensation plans	(14,054)	—	(14,054)	—	—	—	—	
Common stock dividends	(33,832)	—	69	—	(33,901)	—	—	
Repurchases of common stock	(423,308)	—	—	—	—	(423,308)	—	
Acquisition of noncontrolling interests	934	—	—	—	—	—	934	
Distributions to noncontrolling interests	(856)	—	—	—	—	—	(856)	
Share-based compensation expense	16,742	—	16,742	—	—	—	—	
Balance, September 30, 2025	<u>\$ 3,336,513</u>	<u>\$ 612</u>	<u>\$ 100,232</u>	<u>\$ (71,544)</u>	<u>\$ 5,582,370</u>	<u>\$ (2,276,272)</u>	<u>\$ 1,115</u>	

(1) Represents cumulative foreign currency translation adjustments and post-retirement liability adjustments.

See Notes to Consolidated Financial Statements.

EMCOR Group, Inc. and Subsidiaries**Notes to Consolidated Financial Statements (Unaudited)****NOTE 1 - Basis of Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Consequently, certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP") have been condensed or omitted. References to the "Company," "EMCOR," "we," "us," "our," and similar words refer to EMCOR Group, Inc. and its consolidated subsidiaries unless the context indicates otherwise. Readers of this report should refer to the consolidated financial statements and the notes thereto included in our latest Annual Report on Form 10-K filed with the Securities and Exchange Commission.

In our opinion, the accompanying unaudited consolidated financial statements contain all adjustments (consisting only of those of a normal recurring nature) necessary to present fairly our financial position and the results of our operations.

The results of operations for the three and nine months ended September 30, 2025 are not necessarily indicative of the results to be expected for the year ending December 31, 2025.

NOTE 2 - New Accounting Pronouncements

In December 2023, the Financial Accounting Standards Board (the "FASB") issued an Accounting Standards Update ("ASU") intended to enhance the transparency and decision-usefulness of income tax disclosures. Such guidance requires entities to provide additional information within their income tax rate reconciliation, including further disclosure of federal, state, and foreign income taxes and to provide more details about these reconciling items if a quantitative threshold is met. This guidance additionally requires expanded disclosure of income taxes paid, including amounts paid for federal, state, and foreign taxes. This ASU, which is required to be applied prospectively, is effective for fiscal years beginning after December 15, 2024, although early adoption and retrospective application is permitted. While the adoption of this ASU will not have an impact on our financial position and/or results of operations, we are currently implementing the processes and controls to collect and report on the information required to be disclosed.

In November 2024, the FASB issued an ASU, which requires disaggregated disclosures, in the notes to the financial statements, about certain income statement expense line items on an interim and annual basis. This guidance requires entities to provide more detailed information about purchases of inventory, employee compensation, depreciation expense, intangible asset amortization, and selling expenses. Such guidance, which is required to be applied prospectively, is effective for fiscal years beginning after December 15, 2026, and interim periods within fiscal years beginning after December 15, 2027, although early adoption and retrospective application is permitted. While the adoption of this ASU will not have an impact on our financial position and/or results of operations, we are currently evaluating the impact on our financial statement disclosures, including the processes and controls around the collection of this information.

NOTE 3 - Revenue from Contracts with Customers

The Company recognizes revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which we expect to be entitled in exchange for those goods or services by applying the following five step model:

(1) Identify the contract with a customer

A contract with a customer exists when: (a) the parties have approved the contract and are committed to perform their respective obligations, (b) the rights of the parties can be identified, (c) payment terms can be identified, (d) the arrangement has commercial substance, and (e) collectability of consideration is probable. Judgment is required when determining if the contractual criteria are met, specifically in the earlier stages of a project when a formally executed contract may not yet exist. In these situations, the Company evaluates all relevant facts and circumstances, including the existence of other forms of documentation or historical experience with our customers that may indicate a contractual agreement is in place and revenue should be recognized. In determining if the collectability of consideration is probable, the Company considers the customer's ability and intention to pay such consideration through an evaluation of several factors, including an assessment of the creditworthiness of the customer and our prior collection history with such customer.

EMCOR Group, Inc. and Subsidiaries**Notes to Consolidated Financial Statements (Unaudited)****NOTE 3 - Revenue from Contracts with Customers (Continued)***(2) Identify the performance obligations in the contract*

At contract inception, the Company assesses the goods or services promised in a contract and identifies, as a separate performance obligation, each distinct promise to transfer goods or services to the customer. The identified performance obligations represent the “unit of account” for purposes of determining revenue recognition. In order to properly identify separate performance obligations, the Company applies judgment in determining whether each good or service provided is: (a) capable of being distinct, whereby the customer can benefit from the good or service either on its own or together with other resources that are readily available to the customer, and (b) distinct within the context of the contract, whereby the transfer of the good or service to the customer is separately identifiable from other promises in the contract.

In addition, when assessing performance obligations within a contract, the Company considers the warranty provisions included within such contract. To the extent the warranty terms provide the customer with an additional service, other than assurance that the promised good or service complies with agreed upon specifications, such warranty is accounted for as a separate performance obligation. In determining whether a warranty provides an additional service, the Company considers each warranty provision in comparison to warranty terms which are standard in the industry.

Our contracts are often modified through change orders to account for changes in the scope and price of the goods or services we are providing. Although the Company evaluates each change order to determine whether such modification creates a separate performance obligation, the majority of our change orders are for goods or services that are not distinct within the context of our original contract and, therefore, are not treated as separate performance obligations.

(3) Determine the transaction price

The transaction price represents the amount of consideration to which the Company expects to be entitled in exchange for transferring promised goods or services to our customers. The consideration promised within a contract may include fixed amounts, variable amounts, or both. To the extent the performance obligation includes variable consideration, including contract bonuses and penalties that can either increase or decrease the transaction price, the Company estimates the amount of variable consideration to be included in the transaction price utilizing one of two prescribed methods, depending on which method better predicts the amount of consideration to which the entity will be entitled. Such methods include: (a) the expected value method, whereby the amount of variable consideration to be recognized represents the sum of probability-weighted amounts in a range of possible consideration amounts, and (b) the most likely amount method, whereby the amount of variable consideration to be recognized represents the single most likely amount in a range of possible consideration amounts. When applying these methods, the Company considers all information that is reasonably available, including historical, current, and estimates of future performance. The expected value method is typically utilized in situations where a contract contains a large number of possible outcomes while the most likely amount method is typically utilized in situations where a contract has only two possible outcomes.

Variable consideration is included in the transaction price only to the extent it is probable, in the Company’s judgment, that a significant future reversal in the amount of cumulative revenue recognized under the contract will not occur when the uncertainty associated with the variable consideration is subsequently resolved. This threshold is referred to as the variable consideration constraint. In assessing whether to apply the variable consideration constraint, the Company considers if factors exist that could increase the likelihood or the magnitude of a potential reversal of revenue, including, but not limited to, whether: (a) the amount of consideration is highly susceptible to factors outside of the Company’s influence, such as the actions of third parties, (b) the uncertainty surrounding the amount of consideration is not expected to be resolved for a long period of time, (c) the Company’s experience with similar types of contracts is limited or that experience has limited predictive value, (d) the Company has a practice of either offering a broad range of price concessions or changing the payment terms and conditions of similar contracts in similar circumstances, and (e) the contract has a large number and broad range of possible consideration amounts.

Pending change orders represent one of the most common forms of variable consideration included within contract value and typically represent contract modifications for which a change in scope has been authorized or acknowledged by our customer but the final adjustment to contract price is yet to be negotiated. In estimating the transaction price for pending change orders, the Company considers all relevant facts, including documented correspondence with the customer regarding acknowledgment of and/or agreement with the modification, as well as historical experience with the customer or similar contractual circumstances. Based upon this assessment, the Company estimates the transaction price, including whether the variable consideration constraint should be applied.

EMCOR Group, Inc. and Subsidiaries**Notes to Consolidated Financial Statements (Unaudited)****NOTE 3 - Revenue from Contracts with Customers (Continued)**

Contract claims are another form of variable consideration which is common within our industry. Claim amounts represent revenue that has been recognized for contract modifications that are not submitted or are in dispute as to both scope and price. In estimating the transaction price for claims, the Company considers all relevant facts available. However, given the uncertainty surrounding claims, including the potential long-term nature of dispute resolution and the broad range of possible consideration amounts, there is an increased likelihood that any additional contract revenue associated with contract claims is constrained. The resolution of claims involves negotiations and, in certain cases, litigation. In the event litigation costs are incurred by us in connection with claims, such litigation costs are expensed as incurred, although we may seek to recover these costs.

For some transactions, the receipt of consideration does not match the timing of the transfer of goods or services to the customer. For such contracts, the Company evaluates whether this timing difference represents a financing arrangement within the contract. Although rare, if a contract is determined to contain a significant financing component, the Company adjusts the promised amount of consideration for the effects of the time value of money when determining the transaction price of such contract. Although our customers may retain a portion of the contract price until completion of the project and final contract settlement, these retainage amounts are not considered a significant financing component as the intent of the withheld amounts is to provide the customer with assurance that we will complete our obligations under the contract rather than to provide financing to the customer. In addition, although we may be entitled to advanced payments from our customers on certain contracts, these advanced payments generally do not represent a significant financing component as the payments are used to meet working capital demands that can be higher in the early stages of a contract, as well as to protect us from our customer failing to meet its obligations under the contract.

Changes in the estimates of transaction prices are recognized on a cumulative catch-up basis in the period in which the revisions to the estimates are made. Such changes in estimates can result in the recognition of revenue in a current period for performance obligations which were satisfied or partially satisfied in prior periods. Such changes in estimates may also result in the reversal of previously recognized revenue if the ultimate outcome differs from the Company's previous estimate.

(4) Allocate the transaction price to the performance obligations in the contract

For contracts that contain multiple performance obligations, the Company allocates the transaction price to each performance obligation based on a relative standalone selling price. The Company determines the standalone selling price based on the price at which the performance obligation would have been sold separately in similar circumstances to similar customers. If the standalone selling price is not observable, the Company estimates the standalone selling price taking into account all available information such as market conditions and internal pricing guidelines. In certain circumstances, the standalone selling price is determined using an expected profit margin on anticipated costs related to the performance obligation.

(5) Recognize revenue as performance obligations are satisfied

The Company recognizes revenue at the time the related performance obligation is satisfied by transferring a promised good or service to its customers. A good or service is considered to be transferred when the customer obtains control. The Company can transfer control of a good or service and satisfy its performance obligations either over time or at a point in time. The Company transfers control of a good or service over time and, therefore, satisfies a performance obligation and recognizes revenue over time if one of the following three criteria are met: (a) the customer simultaneously receives and consumes the benefits provided by the Company's performance as we perform, (b) the Company's performance creates or enhances an asset that the customer controls as the asset is created or enhanced, or (c) the Company's performance does not create an asset with an alternative use to us, and we have an enforceable right to payment for performance completed to date.

For our performance obligations satisfied over time, we recognize revenue by measuring the progress toward complete satisfaction of that performance obligation. The selection of the method to measure progress towards completion can be either an input method or an output method and requires judgment based on the nature of the goods or services to be provided.

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 3 - Revenue from Contracts with Customers (Continued)

For our construction contracts, revenue is generally recognized over time as our performance creates or enhances an asset that the customer controls as it is created or enhanced. Our fixed price construction projects generally use a cost-to-cost input method to measure our progress towards complete satisfaction of the performance obligation as we believe it best depicts the transfer of control to the customer which occurs as we incur costs on our contracts. Under the cost-to-cost measure of progress, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the total estimated costs at completion of the performance obligation. For our unit price construction contracts, progress towards complete satisfaction is measured through an output method, such as the number of units produced or delivered, when our performance does not produce significant amounts of work in process or finished goods prior to complete satisfaction of such performance obligations.

For our services contracts, revenue is also generally recognized over time as the customer simultaneously receives and consumes the benefits of our performance as we perform the service. For our fixed price service contracts with specified service periods, revenue is generally recognized on a straight-line basis over such service period when our inputs are expended evenly and the customer receives and consumes the benefits of our performance throughout the contract term.

The timing of revenue recognition for the manufacturing of new build heat exchangers within our United States industrial services segment depends on the payment terms of the contract, as our performance does not create an asset with an alternative use to us. For those contracts for which we have a right to payment for performance completed to date at all times throughout our performance, inclusive of a cancellation, we recognize revenue over time. For these performance obligations, we use a cost-to-cost input method to measure our progress towards complete satisfaction of the performance obligation as we believe it best depicts the transfer of control to the customer which occurs as we incur costs on our contracts. However, for those contracts for which we do not have a right, at all times, to payment for performance completed to date, we recognize revenue at the point in time when control is transferred to the customer. For bill-and-hold arrangements, revenue is recognized when the customer obtains control of the heat exchanger, which may be prior to shipping if certain recognition criteria are met.

For certain of our revenue streams, such as call-out repair and service work, outage services, refinery turnarounds, and specialty welding services that are performed under time and materials contracts, our progress towards complete satisfaction of such performance obligations is measured using an output method as the customer receives and consumes the benefits of our performance completed to date.

Changes in Estimates

Due to uncertainties inherent in the estimation process, as well as the significant judgment involved in determining variable consideration, it is possible that estimates of costs to complete a performance obligation, and/or our estimates of transaction prices, will be revised in the near term. For those performance obligations for which revenue is recognized using a cost-to-cost input method, changes in total estimated costs, and related progress towards complete satisfaction of the performance obligation, or changes in the estimate of transaction prices, are recognized on a cumulative catch-up basis in the period in which the revisions to the estimates are made. When the current estimate of total costs for a performance obligation indicates a loss, a provision for the entire estimated loss on the unsatisfied performance obligation is made in the period in which the loss becomes evident.

Based on an evaluation of individual projects that were substantially complete in prior periods but had revisions to total estimated costs or anticipated contract value (inclusive of the settlement of previously outstanding change orders and claims) that resulted in an increase to profitability in excess of \$1.0 million, we recognized revenue during the three and nine months ended September 30, 2025 and 2024, as summarized in the following table (in thousands):

	For the three months ended September 30,		For the nine months ended September 30,	
	2025	2024	2025	2024
United States electrical construction and facilities services	\$ 21,049	\$ 7,540	\$ 2,512	\$ 9,457
United States mechanical construction and facilities services	23,165	5,672	12,062	9,351
Total impact	\$ 44,214	\$ 13,212	\$ 14,574	\$ 18,808

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 3 - Revenue from Contracts with Customers (Continued)

Based on an evaluation of individual projects that had revisions to total estimated costs or anticipated contract value that resulted in a reduction of profitability in excess of \$1.0 million, our operating results were negatively impacted during the three and nine months ended September 30, 2025 and 2024, as summarized in the following table (in thousands):

	For the three months ended September 30,		For the nine months ended September 30,	
	2025	2024	2025	2024
United States electrical construction and facilities services	\$ 25,234	\$ —	\$ 37,419	\$ 16,758
United States mechanical construction and facilities services	9,330	10,066	31,697	23,863
Total impact	<u>\$ 34,564</u>	<u>\$ 10,066</u>	<u>\$ 69,116</u>	<u>\$ 40,621</u>

Disaggregation of Revenues

Our revenues are principally derived from contracts to provide construction services relating to electrical and mechanical systems, as well as to provide a number of building services and industrial services to our customers. Our contracts are with many different customers in numerous industries.

The following tables provide further disaggregation of our revenues, by categories we use to evaluate our financial performance within each of our reportable segments, for the three and nine months ended September 30, 2025 and 2024 (in thousands, except for percentages). Refer to Note 14 - Segment Information of the notes to consolidated financial statements for additional information on how we disaggregate our revenues by reportable segment.

	For the three months ended September 30,			
	2025	% of Total	2024	% of Total
United States electrical construction and facilities services:				
Network and communications market sector	\$ 621,650	48 %	\$ 367,555	43 %
Commercial market sector	110,377	9 %	70,366	8 %
Manufacturing and industrial market sector	107,895	8 %	109,528	13 %
Healthcare market sector	96,319	7 %	62,102	7 %
High-tech manufacturing market sector	33,232	3 %	48,960	6 %
Institutional market sector	84,776	7 %	51,504	6 %
Transportation market sector	70,213	5 %	47,720	6 %
Water and wastewater market sector	8,869	1 %	8,038	1 %
Hospitality and entertainment market sector	35,305	3 %	16,835	2 %
Short-duration projects ⁽¹⁾	92,400	7 %	48,225	6 %
Service work	25,214	2 %	15,231	2 %
	<u>1,286,250</u>		<u>846,064</u>	
Less intersegment revenues	<u>(981)</u>		<u>(1,034)</u>	
Total segment revenues	<u>\$ 1,285,269</u>		<u>\$ 845,030</u>	

(1) Represents those projects which generally are completed within three months or less.

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 3 - Revenue from Contracts with Customers (Continued)

	For the three months ended September 30,			
	2025	% of Total	2024	% of Total
United States mechanical construction and facilities services:				
Network and communications market sector	\$ 432,138	24 %	\$ 221,700	13 %
Commercial market sector	222,953	12 %	243,629	15 %
Manufacturing and industrial market sector	236,399	13 %	176,127	11 %
Healthcare market sector	145,882	8 %	152,851	9 %
High-tech manufacturing market sector	225,801	13 %	388,084	23 %
Institutional market sector	127,085	7 %	136,218	8 %
Transportation market sector	15,560	1 %	13,834	1 %
Water and wastewater market sector	83,229	5 %	74,478	5 %
Hospitality and entertainment market sector	31,781	2 %	20,272	1 %
Short-duration projects ⁽¹⁾	105,104	6 %	71,085	4 %
Service work	161,636	9 %	165,540	10 %
	1,787,568		1,663,818	
Less intersegment revenues	(8,289)		(1,607)	
Total segment revenues	<u>\$ 1,779,279</u>		<u>\$ 1,662,211</u>	

(1) Represents those projects which generally are completed within three months or less.

	For the three months ended September 30,			
	2025	% of Total	2024	% of Total
United States building services:				
Mechanical services	\$ 634,246	78 %	\$ 599,371	75 %
Commercial site-based services	141,652	17 %	151,852	19 %
Government site-based services	37,981	5 %	45,700	6 %
Total segment revenues	<u>\$ 813,879</u>		<u>\$ 796,923</u>	

	For the three months ended September 30,			
	2025	% of Total	2024	% of Total
United States industrial services:				
Field services	\$ 245,033	85 %	\$ 251,552	88 %
Shop services	41,881	15 %	34,858	12 %
Total segment revenues	<u>\$ 286,914</u>		<u>\$ 286,410</u>	
Total United States operations	<u>\$ 4,165,341</u>		<u>\$ 3,590,574</u>	

	For the three months ended September 30,			
	2025	% of Total	2024	% of Total
United Kingdom building services:				
Service work	\$ 71,702	53 %	\$ 49,530	47 %
Project work	64,486	47 %	56,820	53 %
Total segment revenues	<u>\$ 136,188</u>		<u>\$ 106,350</u>	
Consolidated revenues	<u>\$ 4,301,529</u>		<u>\$ 3,696,924</u>	

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 3 - Revenue from Contracts with Customers (Continued)

	For the nine months ended September 30,			
	2025	% of Total	2024	% of Total
United States electrical construction and facilities services:				
Network and communications market sector	\$ 1,807,953	49 %	\$ 1,002,116	42 %
Commercial market sector	325,471	9 %	233,365	10 %
Manufacturing and industrial market sector	317,528	9 %	313,454	13 %
Healthcare market sector	337,735	9 %	177,059	7 %
High-tech manufacturing market sector	114,356	3 %	137,306	6 %
Institutional market sector	203,857	5 %	128,075	5 %
Transportation market sector	198,769	5 %	147,701	6 %
Water and wastewater market sector	29,155	1 %	23,337	1 %
Hospitality and entertainment market sector	84,930	2 %	55,143	2 %
Short-duration projects ⁽¹⁾	232,082	6 %	150,508	6 %
Service work	66,247	2 %	44,789	2 %
	3,718,083		2,412,853	
Less intersegment revenues	(4,723)		(3,118)	
Total segment revenues	<u>\$ 3,713,360</u>		<u>\$ 2,409,735</u>	

(1) Represents those projects which generally are completed within three months or less.

	For the nine months ended September 30,			
	2025	% of Total	2024	% of Total
United States mechanical construction and facilities services:				
Network and communications market sector	\$ 1,152,175	22 %	\$ 527,404	11 %
Commercial market sector	619,863	12 %	775,767	16 %
Manufacturing and industrial market sector	643,922	13 %	568,502	12 %
Healthcare market sector	439,497	9 %	426,275	9 %
High-tech manufacturing market sector	789,606	15 %	1,075,890	23 %
Institutional market sector	324,652	6 %	360,602	8 %
Transportation market sector	39,729	1 %	43,496	1 %
Water and wastewater market sector	249,916	5 %	224,921	5 %
Hospitality and entertainment market sector	97,848	2 %	49,902	1 %
Short-duration projects ⁽¹⁾	299,833	6 %	253,916	5 %
Service work	460,780	9 %	443,055	9 %
	5,117,821		4,749,730	
Less intersegment revenues	(10,682)		(4,673)	
Total segment revenues	<u>\$ 5,107,139</u>		<u>\$ 4,745,057</u>	

(1) Represents those projects which generally are completed within three months or less.

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 3 - Revenue from Contracts with Customers (Continued)

	For the nine months ended September 30,			
	2025	% of Total	2024	% of Total
United States building services:				
Mechanical services	\$ 1,812,248	77 %	\$ 1,695,254	72 %
Commercial site-based services	418,521	18 %	522,353	22 %
Government site-based services	118,992	5 %	141,584	6 %
Total segment revenues	<u>\$ 2,349,761</u>		<u>\$ 2,359,191</u>	
United States industrial services:				
Field services	\$ 804,630	87 %	\$ 837,224	87 %
Shop services	122,358	13 %	127,286	13 %
Total segment revenues	<u>\$ 926,988</u>		<u>\$ 964,510</u>	
Total United States operations	<u>\$ 12,097,248</u>		<u>\$ 10,478,493</u>	
United Kingdom building services:				
Service work	\$ 189,394	50 %	\$ 150,534	47 %
Project work	186,659	50 %	167,070	53 %
Total segment revenues	<u>\$ 376,053</u>		<u>\$ 317,604</u>	
Consolidated revenues	<u>\$ 12,473,301</u>		<u>\$ 10,796,097</u>	

Accounts Receivable and Allowance for Credit Losses

Accounts receivable are recognized in the period we deliver goods and services to our customers or when our right to consideration is unconditional. The Company maintains an allowance for credit losses to reduce outstanding receivables to their net realizable value. Judgment is required when determining expected credit losses. Estimates of such losses are recorded when we believe a customer, or group of customers, may not be able to meet their financial obligations due to deterioration in financial condition or credit rating. Factors relevant to our assessment include our prior collection history with our customers, the related aging of past due balances, projections of credit losses based on historical trends in credit quality indicators or past events, and forecasts of future economic conditions. In addition to monitoring delinquent accounts, management reviews the credit quality of its receivables by, among other things, obtaining credit ratings of significant customers, assessing economic and market conditions, and evaluating material changes to a customer's business, cash flows, and financial condition.

At September 30, 2025 and December 31, 2024, our allowance for credit losses was \$21.9 million and \$35.0 million, respectively. Allowances for credit losses are based on the best facts available and are reassessed and adjusted on a regular basis as additional information is received. Should anticipated collections fail to materialize, or if future economic conditions compare unfavorably to our forecasts, we could experience an increase in our credit losses.

The change in the allowance for credit losses for the nine months ended September 30, 2025 was as follows (in thousands):

Balance at December 31, 2024	\$ 34,957
Provision for credit losses	5,402
Amounts written off against the allowance, net of recoveries	(18,446)
Balance at September 30, 2025	<u>\$ 21,913</u>

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 3 - Revenue from Contracts with Customers (Continued)

The decrease in our allowance for credit losses was due to the write-off of specific receivables which were previously reserved for within our United States building services segment, partially offset by the provision for credit losses recorded during the nine months ended September 30, 2025.

Contract Assets and Contract Liabilities

The timing of revenue recognition may differ from the timing of invoicing to customers. Contract assets include unbilled amounts from our construction projects when revenues recognized under the cost-to-cost measure of progress exceed the amounts invoiced to our customers, as the amounts are not yet billable under the terms of our contracts. Such amounts are recoverable from our customers based upon various measures of performance, including achievement of certain milestones, completion of specified units, or completion of a contract. In addition, many of our time and materials arrangements, as well as our contracts to perform turnaround services within the United States industrial services segment, are billed in arrears pursuant to contract terms that are standard within the industry, resulting in contract assets and/or unbilled receivables being recorded as revenue is recognized in advance of billings.

Also included in contract assets are amounts we seek or will seek to collect from customers or others for errors or changes in contract specifications or design, contract change orders or modifications in dispute or unapproved as to scope and/or price, or other customer-related causes of unanticipated additional contract costs (claims and unapproved change orders). Our contract assets do not include capitalized costs to obtain and fulfill a contract. Contract assets are generally classified as current within the Consolidated Balance Sheets.

Contract liabilities from our construction contracts arise when amounts invoiced to our customers exceed revenues recognized under the cost-to-cost measure of progress. Contract liabilities additionally include advanced payments from our customers on certain contracts. Contract liabilities decrease as we recognize revenue from the satisfaction of the related performance obligation and are recorded as either current or long-term, depending upon when we expect to recognize such revenue. The long-term portion of contract liabilities is included in "Other long-term obligations" in the Consolidated Balance Sheets.

Net contract liabilities in the accompanying Consolidated Balance Sheets consisted of the following amounts as of September 30, 2025 and December 31, 2024 (in thousands):

	September 30, 2025	December 31, 2024
Contract assets, current	\$ 313,910	\$ 284,791
Contract assets, non-current	—	—
Contract liabilities, current	(2,144,210)	(2,047,540)
Contract liabilities, non-current	(674)	(1,526)
Net contract liabilities	<u>\$ (1,830,974)</u>	<u>\$ (1,764,275)</u>

Contract assets and contract liabilities increased by approximately \$33.8 million and \$128.3 million, respectively, as a result of acquisitions made by us in 2025. Excluding the impact of acquisitions, net contract liabilities decreased by approximately \$27.9 million during the nine months ended September 30, 2025, as we recognized revenue on a number of construction projects for which we were previously billed ahead. There was no significant impairment of contract assets recognized during the periods presented.

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 3 - Revenue from Contracts with Customers (Continued)
Transaction Price Allocated to Remaining Unsatisfied Performance Obligations

The following table presents the transaction price allocated to remaining unsatisfied performance obligations (“remaining performance obligations”) for each of our reportable segments and their respective percentages of total remaining performance obligations as of September 30, 2025 (in thousands, except for percentages):

	September 30, 2025	% of Total
Remaining performance obligations:		
United States electrical construction and facilities services	\$ 4,497,521	35 %
United States mechanical construction and facilities services	6,421,665	51 %
United States building services	1,280,681	10 %
United States industrial services	202,198	2 %
Total United States operations	12,402,065	98 %
United Kingdom building services	211,828	2 %
Total operations	<u>\$ 12,613,893</u>	100 %

Our remaining performance obligations at September 30, 2025 were approximately \$12.61 billion. Remaining performance obligations increase with awards of new contracts and decrease as we perform work and recognize revenue on existing contracts. We include a project within our remaining performance obligations at such time the project is awarded and agreement on contract terms has been reached. Our remaining performance obligations include amounts related to contracts for which a fixed price contract value is not assigned when a reasonable estimate of the total transaction price can be made.

Remaining performance obligations include unrecognized revenues to be realized from uncompleted construction contracts. Although many of our construction contracts are subject to cancellation at the election of our customers, in accordance with industry practice, we do not limit the amount of unrecognized revenue included within remaining performance obligations for these contracts as the risk of cancellation is very low due to the inherent substantial economic penalty that our customers would incur upon cancellation or termination. We believe our reported remaining performance obligations for our construction contracts are firm and contract cancellations have not had a material adverse effect on us.

Remaining performance obligations also include unrecognized revenues expected to be realized over the remaining term of service contracts. However, to the extent a service contract includes a cancellation clause which allows for the termination of such contract by either party without a substantive penalty, the remaining contract term, and therefore, the amount of unrecognized revenues included within remaining performance obligations, is limited to the notice period required for the termination.

Our remaining performance obligations are comprised of: (a) original contract amounts, (b) change orders for which we have received written confirmations from our customers, (c) pending change orders for which we expect to receive confirmations in the ordinary course of business, (d) claim amounts that we have made against customers for which we have determined we have a legal basis under existing contractual arrangements and as to which the variable consideration constraint does not apply, and (e) other forms of variable consideration to the extent that such variable consideration has been included within the transaction price of our contracts. Such claim and other variable consideration amounts were immaterial for all periods presented.

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 3 - Revenue from Contracts with Customers (Continued)

Refer to the table below for additional information regarding our remaining performance obligations, including an estimate of when we expect to recognize such remaining performance obligations as revenue (in thousands):

	Within one year	Greater than one year
Remaining performance obligations:		
United States electrical construction and facilities services	\$ 3,330,996	\$ 1,166,525
United States mechanical construction and facilities services	4,952,601	1,469,064
United States building services	1,169,455	111,226
United States industrial services	202,198	—
Total United States operations	9,655,250	2,746,815
United Kingdom building services	179,979	31,849
Total operations	<u>\$ 9,835,229</u>	<u>\$ 2,778,664</u>

NOTE 4 - Acquisitions and Dispositions of Businesses

Acquisitions are accounted for utilizing the acquisition method of accounting and the prices paid for them are allocated to their respective assets and liabilities based upon the estimated fair value of such assets and liabilities at the dates of their respective acquisition by us.

On February 3, 2025, we completed the acquisition of Miller Electric Company (“Miller Electric”), a leading electrical contractor that operates predominantly across the Southeastern United States. Under the terms of the transaction, we acquired 100% of Miller Electric's capital stock for total cash consideration of approximately \$868.6 million. This acquisition complements our existing electrical construction capabilities in high-growth end markets and expands our geographic presence. The results of operations of Miller Electric have been included within our United States electrical construction and facilities services segment. For the period from February 3, 2025 to September 30, 2025, such acquisition contributed revenues of \$794.4 million and operating income of \$21.2 million, net of amortization expense attributable to identifiable intangible assets of \$29.4 million. During the first quarter of 2025, we incurred \$9.4 million of transaction related costs in connection with this acquisition. These expenses were included in "Selling, general and administrative expenses" in the accompanying Consolidated Statement of Operations.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed as of the acquisition date (in thousands):

Assets:

Cash and cash equivalents	\$ 18,394
Accounts receivable ⁽¹⁾	222,355
Contract assets	23,120
Inventories	329
Prepaid expenses and other	7,284
Property, plant, and equipment	10,462
Operating lease right-of-use assets	30,345
Goodwill ⁽²⁾	318,576
Identifiable intangible assets	475,000
Other assets	302
Total assets acquired	<u>\$ 1,106,167</u>

(1) The fair value of accounts receivable acquired was \$222.4 million, with the gross contractual amount being \$224.4 million. We expect \$2.0 million to be uncollectible.

(2) Goodwill is calculated as the excess of the consideration transferred over the fair value of the net assets acquired and represents the projected future economic benefits from this strategic acquisition.

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 4 - Acquisitions and Dispositions of Businesses (Continued)
Liabilities:

Accounts payable	\$	68,147
Contract liabilities		104,595
Accrued payroll and benefits		9,838
Other accrued expenses and liabilities		22,746
Operating lease liabilities, current		2,573
Operating lease liabilities, long-term		27,771
Other long-term obligations		991
Total liabilities assumed		236,661
Noncontrolling interests		934
Net assets acquired	\$	868,572

The following table summarizes the preliminary fair values of identifiable intangible assets (in thousands) and their estimated useful lives (in years). Refer to Note 8 - Fair Value Measurements of the notes to consolidated financial statements for additional information on the valuation methodologies utilized to determine fair value.

Miller Electric	Preliminary Fair Value	Estimated Useful Life
Customer relationships	\$ 280,000	16.0
Contract backlog	40,000	1.5
Total intangible assets subject to amortization	320,000	14.2
Trade name	155,000	Indefinite
Total identifiable intangible assets	\$ 475,000	

In addition to Miller Electric, during the first nine months of 2025, we acquired five companies, for upfront consideration of \$50.9 million, inclusive of customary working capital adjustments. These acquisitions are comprised of: (a) three companies that have been included in our United States mechanical construction and facilities services segment, including: (i) a company in the Midwestern region of the United States that provides building automation controls and solutions to commercial, institutional, and industrial customers, (ii) a company that adds capabilities to our national fire protection offerings, and (iii) a provider of mechanical construction and maintenance services in the Western region of the United States, and (b) two companies that have been included in our United States building services segment, which enhance our building automation and controls or energy efficiency offerings. In connection with these acquisitions, we acquired working capital of \$5.0 million and other net assets of \$2.8 million and have preliminarily ascribed \$22.4 million to goodwill and \$20.7 million to identifiable intangible assets.

We expect that all of the goodwill and identifiable intangible assets acquired in connection with the acquisitions we completed during the first nine months of 2025 will be deductible for tax purposes. The purchase price allocations for the businesses acquired in 2025 are preliminary and subject to change during their respective measurement periods as we finalize asset valuations and certain tax matters, among other items. The finalization of these items may result in changes in the valuation of assets acquired or liabilities assumed.

During calendar year 2024, we acquired seven companies for upfront consideration of \$231.1 million, inclusive of customary working capital adjustments. These acquisitions are comprised of: (a) an electrical contractor in the Southeast region of the United States, that has been included in our United States electrical construction and facilities services segment, (b) two companies that have been included within our United States mechanical construction and facilities services segment, including: (i) a leading plumbing services provider in the Southeast region of the United States and (ii) a full service provider of mechanical construction and maintenance services in Central Texas, (c) three companies that have been included in our United States building services segment, including: (i) a provider of building automation and controls solutions in the Northeast region of the United States, (ii) a mechanical services company in the Western region of the United States, and (iii) a mechanical services company in the Eastern region of the United States, and (d) an instrumentation and electrical contractor, that has been included in our United States industrial services segment, which provides electrical, automation, digital integration, and fabrication services to various energy sector and process equipment customers. In connection with these acquisitions, we acquired working capital of \$29.0 million and other net assets of \$1.1 million and have ascribed \$61.9 million to goodwill and \$139.1 million to identifiable intangible assets.

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 4 - Acquisitions and Dispositions of Businesses (Continued)

On September 22, 2025, we entered into a definitive agreement to sell EMCOR (UK) Limited and EMCOR Group (UK) plc, which collectively represent our United Kingdom building services segment. The transaction is expected to close by the end of 2025, subject to U.K. regulatory approval. In connection with this pending sale, we determined that certain assets and liabilities met the criteria for classification as held for sale. The fair value of these net assets, less the costs to sell, exceed the carrying value and therefore, no loss was recognized during the nine months ended September 30, 2025.

The following table summarizes the major classes of assets and liabilities that have been classified as held for sale in the Consolidated Balance Sheet as of September 30, 2025 (in thousands):

Assets:

Accounts receivable	\$	85,978
Contract assets		21,988
Prepaid expenses and other		6,966
Property, plant, and equipment		14,330
Operating lease right-of-use assets		3,115
Other assets		28,787
Assets held for sale	\$	161,164

Liabilities:

Accounts payable	\$	23,406
Contract liabilities		34,341
Accrued payroll and benefits		12,472
Other accrued expenses and liabilities		50,477
Operating lease liabilities, current		1,103
Operating lease liabilities, long-term		2,445
Other long-term obligations		12,521
Liabilities held for sale	\$	136,765

NOTE 5 - Earnings Per Share
Calculation of Basic and Diluted Earnings per Common Share

The following tables summarize our calculation of Basic and Diluted Earnings per Common Share ("EPS") for the three and nine months ended September 30, 2025 and 2024 (in thousands, except share and per share data):

	For the three months ended September 30,	
	2025	2024
Numerator:		
Net income	\$ 295,373	\$ 270,263
Denominator:		
Weighted average shares outstanding used to compute basic earnings per common share	44,794,790	46,394,857
Effect of dilutive securities—Share-based awards	173,518	193,903
Shares used to compute diluted earnings per common share	44,968,308	46,588,760
Basic earnings per common share	\$ 6.59	\$ 5.83
Diluted earnings per common share	\$ 6.57	\$ 5.80

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 5 - Earnings Per Share (Continued)

	For the nine months ended September 30,	
	2025	2024
Numerator:		
Net income	\$ 838,210	\$ 714,984
Denominator:		
Weighted average shares outstanding used to compute basic earnings per common share	45,078,735	46,829,458
Effect of dilutive securities—Share-based awards	159,875	186,614
Shares used to compute diluted earnings per common share	45,238,610	47,016,072
Basic earnings per common share	\$ 18.59	\$ 15.27
Diluted earnings per common share	\$ 18.53	\$ 15.21

The number of share-based awards excluded from the computation of diluted EPS for the three and nine months ended September 30, 2025 because they would be anti-dilutive were 1,000 and 1,150, respectively. There were no anti-dilutive share-based awards for the three months ended September 30, 2024. The number of share-based awards excluded from the computation of diluted EPS for the nine months ended September 30, 2024 because they would be anti-dilutive were 8,950.

NOTE 6 - Inventories

Inventories in the accompanying Consolidated Balance Sheets consisted of the following amounts as of September 30, 2025 and December 31, 2024 (in thousands):

	September 30, 2025	December 31, 2024
Raw materials and construction materials	\$ 98,017	\$ 83,935
Work in process	7,391	11,732
Inventories	<u>\$ 105,408</u>	<u>\$ 95,667</u>

NOTE 7 - Debt

Excluding finance lease liabilities of \$6.2 million at September 30, 2025 and \$6.1 million at December 31, 2024, we had no outstanding debt as of September 30, 2025 and December 31, 2024. The current portion of our finance lease liabilities of \$2.4 million and \$2.2 million at September 30, 2025 and December 31, 2024, respectively, were included in “Other accrued expenses and liabilities,” and the non-current portion of our finance lease liabilities of \$3.9 million and \$3.8 million at September 30, 2025 and December 31, 2024, respectively, were included in “Other long-term obligations” in the accompanying Consolidated Balance Sheets.

We have a credit agreement dated December 20, 2023 (the “2023 Credit Agreement”), which provides for a \$1.3 billion revolving credit facility (the “2023 Revolving Credit Facility”) expiring December 20, 2028. If additional lenders are identified and/or existing lenders are willing to increase their current commitments, we may increase the 2023 Revolving Credit Facility by an amount equal to the greater of: (a) \$900 million or (b) the Company’s Adjusted EBITDA (as such term is defined in the 2023 Credit Agreement) for the twelve-month period ending immediately prior to the increase in commitment. We may allocate up to \$600.0 million of available capacity under the 2023 Revolving Credit Facility to letters of credit for our account or for the account of any of our subsidiaries.

There were no direct borrowings outstanding under the 2023 Revolving Credit Facility as of September 30, 2025 and December 31, 2024. However, outstanding letters of credit reduce the available capacity under this facility and, as of September 30, 2025 and December 31, 2024, we had \$71.5 million and \$71.2 million of letters of credit outstanding, respectively.

At the Company’s election, borrowings under the 2023 Revolving Credit Facility bear interest at either: (1) a base rate plus a margin of 0.125% to 0.875%, depending on the Company’s Leverage Ratio (as such term is defined in the 2023 Credit Agreement), or (2) a rate equal to the secured overnight financing rate as administered by the Federal Reserve Bank of New York for the applicable tenor plus 0.10% (“Adjusted Term SOFR”) plus a margin of 1.125% to 1.875%, depending on the Company’s Leverage Ratio. The base rate is determined by the greater of: (a) the prime commercial lending rate announced by Bank of Montreal from time to time, (b) the federal funds effective rate, plus ½ of 1.00%, (c) Adjusted Term SOFR for a one-month tenor, plus 1.00%, or (d) 0.00%.

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 7 - Debt (Continued)

A commitment fee is payable on the average daily unused amount of the 2023 Revolving Credit Facility, which ranges from 0.125% to 0.25%, depending on the Company's Leverage Ratio. The fee was 0.125% of the unused amount as of September 30, 2025 and December 31, 2024. Fees for letters of credit issued under the 2023 Revolving Credit Facility range from 0.85% to 1.875% of the respective face amounts of outstanding letters of credit, depending on the nature of the letter of credit, and are computed depending on the Company's Leverage Ratio.

Obligations under the 2023 Credit Agreement are guaranteed by most of our direct and indirect subsidiaries and are secured by substantially all of our assets. The 2023 Credit Agreement contains customary covenants providing for, among other things, the maintenance of certain financial ratios and certain limitations on the payment of dividends, common stock repurchases, investments, acquisitions, indebtedness, and capital expenditures. We were in compliance with all such covenants as of September 30, 2025 and December 31, 2024.

NOTE 8 - Fair Value Measurements

For disclosure purposes, we utilize a fair value hierarchy to categorize qualifying assets and liabilities into three broad levels based on the priority of the inputs used to determine their fair values. The hierarchy, which gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities and the lowest priority to unobservable inputs, is comprised of the following three levels:

Level 1 – Unadjusted quoted prices in active markets for identical assets and liabilities.

Level 2 – Observable inputs, other than Level 1 inputs, that are directly or indirectly observable for the asset or liability, including quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.

Level 3 – Significant unobservable inputs that reflect the reporting entity's own assumptions.

Recurring Fair Value Measurements

The following tables summarize the assets and liabilities carried at fair value measured on a recurring basis as of September 30, 2025 and December 31, 2024 (in thousands):

Asset Category	Assets at Fair Value as of September 30, 2025			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents ⁽¹⁾	\$ 655,104	\$ —	\$ —	\$ 655,104
Deferred compensation plan assets ⁽²⁾	72,993	—	—	72,993
Restricted cash ⁽³⁾	1,213	—	—	1,213
Total	<u>\$ 729,310</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 729,310</u>

Asset Category	Assets at Fair Value as of December 31, 2024			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents ⁽¹⁾	\$ 1,339,550	\$ —	\$ —	\$ 1,339,550
Deferred compensation plan assets ⁽²⁾	61,242	—	—	61,242
Restricted cash ⁽³⁾	845	—	—	845
Total	<u>\$ 1,401,637</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 1,401,637</u>

(1) Cash and cash equivalents consist of deposit accounts and money market funds with original maturity dates of three months or less, which are Level 1 assets. At September 30, 2025 and December 31, 2024, we had \$464.6 million and \$1,088.0 million, respectively, in money market funds. From time to time, we have cash balances in certain of our domestic bank accounts that exceed federally insured limits.

(2) Deferred compensation plan assets are classified as "Other assets" in the Consolidated Balance Sheets.

(3) Restricted cash is classified as "Assets held for sale" in the Consolidated Balance Sheet as of September 30, 2025 and as "Prepaid expenses and other" in the Consolidated Balance Sheet as of December 31, 2024. Restricted cash represents cash held in account for use on customer contracts.

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 8 - Fair Value Measurements (Continued)
Nonrecurring Fair Value Measurements

We have recorded goodwill and identifiable intangible assets in connection with our business acquisitions. Such assets are measured at fair value at the time of acquisition based on valuation techniques that appropriately represent the methods which would be used by other market participants in determining fair value. We determine the fair value of our trade name intangible assets by utilizing the relief from royalty payments methodology. This approach involves two steps: (a) estimating a reasonable royalty rate for the trade name and (b) applying this royalty rate to a net revenue stream and discounting the resulting cash flows to determine fair value. Key assumptions under this method are future revenues, royalty rate, and discount rate. The fair value of our intangible assets related to contract backlog and customer relationships is determined using the multi-period excess earnings method. Key assumptions in the valuation of customer relationship intangible assets are revenue growth, operating margin, customer attrition rate, and discount rate. Backlog intangible assets are based on future revenue from contracts already awarded at the time of acquisition. Key assumptions in the valuation of backlog intangible assets include operating margin and discount rate. Other assumptions utilized in these valuation techniques include tax rate and contributory asset charges.

In addition, goodwill, intangible assets, and certain other long-lived assets are tested for impairment using similar valuation methodologies to determine the fair value of such assets.

Periodically, we engage an independent third-party valuation specialist to assist with the valuation process, including the selection of appropriate methodologies and the development of market-based assumptions. The inputs used for these nonrecurring fair value measurements represent Level 3 inputs.

Fair Value of Financial Instruments

We believe that the carrying values of our financial instruments, which include accounts receivable and other financing commitments, approximate their fair values due primarily to their short-term maturities and low risk of counterparty default. Although there were no outstanding borrowings under our 2023 Credit Agreement as of September 30, 2025 and December 31, 2024, the carrying value of any debt associated with this agreement would approximate its fair value due to the variable rate on such debt.

NOTE 9 - Income Taxes

The following table presents our income tax provision and our income tax rate for the three and nine months ended September 30, 2025 and 2024 (in thousands, except percentages):

	For the three months ended September 30,		For the nine months ended September 30,	
	2025	2024	2025	2024
Income tax provision	\$ 112,217	\$ 101,814	\$ 305,604	\$ 263,944
Income tax rate	27.5 %	27.4 %	26.7 %	27.0 %

The difference between the U.S. statutory tax rate of 21% and our effective income tax rate for both the three and nine months ended September 30, 2025 and 2024 was primarily a result of state and local income taxes and other permanent book-to-tax differences.

The increase in our income tax provision for the three and nine months ended September 30, 2025, when compared to the three and nine months ended September 30, 2024, was primarily due to greater income before income taxes. The 30 basis point decrease in our effective income tax rate for the nine months ended September 30, 2025 as compared to the nine months ended September 30, 2024 was primarily attributable to a decrease in the state and local effective tax rate due to changes in the mix of our earnings.

As of September 30, 2025 and December 31, 2024, we had no unrecognized income tax benefits.

We file a consolidated federal income tax return including all of our U.S. subsidiaries with the Internal Revenue Service. We additionally file income tax returns with various state, local, and foreign tax agencies. Our income tax returns are subject to audit by various taxing authorities and are currently under examination for the years 2020 through 2023.

On July 4, 2025, the U.S. government enacted The One Big Beautiful Bill Act of 2025 ("OBBBA"). The OBBBA makes permanent key elements of the Tax Cuts and Jobs Act, including accelerated bonus depreciation. The enactment of this legislation did not have a material impact on our annual effective tax rate for 2025.

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 10 - Common Stock

As of September 30, 2025 and December 31, 2024, there were 44,764,843 and 45,810,125 shares of our common stock outstanding, respectively.

During the three months ended September 30, 2025 and 2024, we issued 2,067 and 1,190 shares of common stock, respectively. During the nine months ended September 30, 2025 and 2024, we issued 59,448 and 81,769 shares of common stock, respectively. These shares were issued upon the satisfaction of repurchase conditions under our share-based compensation plans.

We have paid quarterly dividends since October 25, 2011. We currently pay a regular quarterly dividend of \$0.25 per share.

In September 2011, our Board of Directors (the “Board”) authorized a share repurchase program allowing us to begin repurchasing shares of our outstanding common stock. Subsequently, the Board has from time to time increased the amount authorized for repurchases under such program. In February 2025, our Board increased such amount by \$500 million. Since the inception of the repurchase program, through September 30, 2025, the Board has authorized us to repurchase up to \$3.15 billion of our outstanding common stock. During the nine months ended September 30, 2025, we repurchased approximately 1.1 million shares of our common stock for approximately \$423.3 million, inclusive of the applicable excise tax. Since the inception of the repurchase program through September 30, 2025, we have repurchased approximately 28.2 million shares of our common stock for approximately \$2.81 billion. As of September 30, 2025, there remained authorization for us to repurchase approximately \$336.2 million of our shares. The repurchase program has no expiration date, does not obligate the Company to acquire any particular amount of common stock, and may be suspended, recommenced, or discontinued at any time or from time to time without prior notice. We may repurchase our shares from time to time to the extent permitted by securities laws and other legal requirements, including provisions in our 2023 Credit Agreement placing limitations on such repurchases.

NOTE 11 - Retirement Plans

The funded status of our defined benefit plans, which represents the difference between the fair value of plan assets and the projected benefit obligations, is recognized in the Consolidated Balance Sheets with a corresponding adjustment to accumulated other comprehensive income (loss). Gains and losses for the differences between actuarial assumptions and actual results are recognized through accumulated other comprehensive income (loss). These amounts will be subsequently recognized as net periodic pension income within the Consolidated Statements of Operations.

Our United Kingdom subsidiary has a defined benefit pension plan covering all eligible employees (the “UK Plan”); however, no individual joining the company after October 31, 2001 may participate in the UK Plan. On May 31, 2010, we curtailed the future accrual of benefits for active employees under such plan.

We also sponsor three domestic retirement plans in which participation by new individuals is frozen. Amounts related to these domestic retirement plans were de minimis for all periods presented.

Components of Net Periodic Pension Income

The components of net periodic pension income of the UK Plan for the three and nine months ended September 30, 2025 and 2024 were as follows (in thousands):

	For the three months ended September 30,		For the nine months ended September 30,	
	2025	2024	2025	2024
Interest cost	\$ 2,573	\$ 2,435	\$ 7,541	\$ 7,173
Expected return on plan assets	(3,296)	(3,311)	(9,658)	(9,756)
Amortization of unrecognized loss	696	668	2,039	1,969
Net periodic pension income	<u>\$ (27)</u>	<u>\$ (208)</u>	<u>\$ (78)</u>	<u>\$ (614)</u>

EMCOR Group, Inc. and Subsidiaries**Notes to Consolidated Financial Statements (Unaudited)****NOTE 12 - Commitments and Contingencies***Severance Agreements*

We have agreements with our executive officers and certain other key management personnel providing for severance benefits for such employees upon termination of their employment under certain circumstances.

Guarantees

In the ordinary course of business, we, at times, guarantee obligations of our subsidiaries under certain contracts. Generally, we are liable under such an arrangement only if our subsidiary fails to perform its obligations under the contract. Historically, we have not incurred any substantial liabilities as a consequence of these guarantees.

Surety Bonds

The terms of our construction contracts frequently require that we obtain from surety companies, and provide to our customers, surety bonds as a condition to the award of such contracts. These surety bonds are issued in return for premiums, which vary depending on the size and type of the bond, and secure our payment and performance obligations under such contracts. We have agreed to indemnify the surety companies for amounts, if any, paid by them in respect of surety bonds issued on our behalf. As of September 30, 2025, based on the percentage-of-completion of our projects covered by surety bonds, our aggregate estimated exposure, assuming defaults on all our then existing contractual obligations, was approximately \$3.0 billion, which represents approximately 24% of our total remaining performance obligations.

Surety bonds are sometimes provided to secure obligations for wages and benefits payable to or for certain of our employees, at the request of labor unions representing such employees. In addition, surety bonds may be issued as collateral for certain insurance obligations. As of September 30, 2025, we satisfied approximately \$61.7 million of the collateral requirements of our insurance programs by utilizing surety bonds.

We are not aware of any losses in connection with surety bonds that have been posted on our behalf, and we do not expect to incur significant losses in the foreseeable future.

Hazardous Materials

We are subject to regulations with respect to the handling or disposal of certain materials used in the performance of our services, which are classified as hazardous or toxic by federal, state, and local agencies. Our practice is to avoid participation in projects principally involving the remediation or removal of such materials. However, when remediation is required as part of our contract performance, we believe we comply with all applicable regulations governing the discharge of hazardous materials into the environment or otherwise relating to the protection of the environment.

Government Contracts

When we perform work as a federal government contractor/subcontractor or when we perform work on a project that has received federal government funding, we are subject to U.S. government audits and investigations relating to our operations, which such audits may result in fines, penalties and compensatory and treble damages, and possible suspension or debarment from doing business with the government. Based on currently available information, we believe the outcome of ongoing government disputes and investigations will not have a material impact on our financial position, results of operations, or liquidity.

Legal Proceedings

We face potential exposure in several legal proceedings in which damages or claims (including, without limitation, indemnification claims by named defendants in legal proceedings in which we are not a party) have been asserted against us. We believe that we have valid defenses to such proceedings and claims, but litigation is inherently uncertain. We additionally maintain insurance coverage for certain of these matters, although these policies do not cover all possible claims and certain of the policies are subject to large deductibles and retentions. We do not believe that any such matters will have a material adverse effect on our financial position, results of operations, or liquidity. We record a loss contingency if we consider the potential loss from a proceeding or claim probable, and we are able to reasonably estimate the amount or can reasonably determine a range of loss. We provide disclosure when we believe a loss in excess of any recorded provision is reasonably possible. Significant judgment is required in these determinations. As additional information becomes available, we reassess prior determinations and may change our estimates. Additional claims may be asserted against us in the future. Litigation is subject to many uncertainties, and the outcome of litigation is not predictable with assurance. A litigation matter for which liabilities have not been recorded could be decided unfavorably to us, and any such unfavorable decision could have a material adverse effect on our financial position, results of operations, or liquidity.

EMCOR Group, Inc. and Subsidiaries**Notes to Consolidated Financial Statements (Unaudited)****NOTE 12 - Commitments and Contingencies (Continued)**

On October 10, 2024, a chemical release occurred at the PEMEX Deer Park Refinery in Deer Park, Texas. As a result of the release, two people were killed and approximately 200 others claim to have suffered bodily injuries. Several lawsuits were filed in Harris County, Texas on behalf of the various claimants. Those lawsuits were thereafter assigned the status of “multi-district litigation” and consolidated in the 281st District Court, Harris County. Repcon, Inc. (“Repcon”) and EMCOR Industrial Services, Inc. (“EIS”), indirect subsidiaries of the Company, have been named in several of the lawsuits, and Repcon has also been subject to contractual indemnification claims. Repcon expects to participate in mediations related to this matter. Based on currently available information, we believe insurance will cover much or all of any amounts required to be paid by Repcon or EIS in connection with these claims.

Insurance Liabilities

We have loss payment deductibles for certain workers’ compensation, automobile liability, general liability, and property claims, have self-insured retentions for certain other casualty claims, and are self-insured for employee-related healthcare claims. In addition, we maintain a wholly-owned captive insurance subsidiary to manage certain of our insurance liabilities. Losses are recorded based upon estimates of our liability for claims incurred and for claims incurred but not reported. The liabilities are derived from known facts, historical trends, and industry averages, utilizing the assistance of an independent third-party actuary to determine the best estimate for the majority of these obligations. To the extent that the amount required to settle claims covered by insurance continues to increase, the cost of our insurance coverage, including premiums and deductibles, is likely to increase. As of September 30, 2025 and December 31, 2024, the estimated current portion of such undiscounted insurance liabilities, included in “Other accrued expenses and liabilities” in the accompanying Consolidated Balance Sheets, were \$75.6 million and \$50.8 million, respectively. The estimated non-current portion of such undiscounted insurance liabilities included in “Other long-term obligations” as of September 30, 2025 and December 31, 2024 were \$269.4 million and \$237.3 million, respectively. The current portion of anticipated insurance recoveries of \$13.5 million and \$9.2 million as of September 30, 2025 and December 31, 2024, respectively, were included in “Prepaid expenses and other,” and the non-current portion of anticipated insurance recoveries of \$47.8 million and \$38.7 million as of September 30, 2025 and December 31, 2024, respectively, were included in “Other assets” in the accompanying Consolidated Balance Sheets.

NOTE 13 - Additional Cash Flow Information

The following table presents additional cash flow information for the nine months ended September 30, 2025 and 2024 (in thousands):

	For the nine months ended September 30,	
	2025	2024
Cash paid for:		
Interest	\$ 10,434	\$ 2,143
Income taxes	\$ 361,844	\$ 298,109
Right-of-use assets obtained in exchange for new operating lease liabilities	\$ 154,999	\$ 77,353
Right-of-use assets obtained in exchange for new finance lease liabilities	\$ 2,170	\$ 2,843

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 14 - Segment Information

We are one of the largest specialty contractors in the United States and a leading provider of electrical and mechanical construction and facilities services, building services, and industrial services. Our services are provided to a broad range of commercial, technology, manufacturing, industrial, healthcare, utility, and institutional customers through approximately 100 operating subsidiaries. Such operating subsidiaries are organized into the following reportable segments, which additionally reflect the nature of the services offered and their geographical location:

- United States electrical construction and facilities services;
- United States mechanical construction and facilities services;
- United States building services;
- United States industrial services; and
- United Kingdom building services.

Our chief operating decision maker (“CODM”) is our Chairman, President, and Chief Executive Officer. Our CODM is responsible for assessing the performance of the Company and each of our reportable segments as well as allocating resources, including personnel and capital resources. The measure of segment profit or loss utilized by our CODM is operating income. Our CODM evaluates segment performance by comparing historical, actual, and forecasted operating income on a regular basis. The accounting policies of our reportable segments are the same as those applied at the consolidated financial statement level.

The following tables present the revenues and operating income for each of our reportable segments for the three and nine months ended September 30, 2025 and 2024 (in thousands):

	For the three months ended September 30,	
	2025	2024
Revenues from unrelated entities:		
United States electrical construction and facilities services	\$ 1,285,269	\$ 845,030
United States mechanical construction and facilities services	1,779,279	1,662,211
United States building services	813,879	796,923
United States industrial services	286,914	286,410
Total United States operations	4,165,341	3,590,574
United Kingdom building services	136,188	106,350
Consolidated revenues	<u>\$ 4,301,529</u>	<u>\$ 3,696,924</u>
Total revenues:		
United States electrical construction and facilities services	\$ 1,290,797	\$ 850,587
United States mechanical construction and facilities services	1,794,666	1,676,341
United States building services	827,715	806,448
United States industrial services	288,334	286,611
Less intersegment revenues	(36,171)	(29,413)
Total United States operations	4,165,341	3,590,574
United Kingdom building services	136,188	106,350
Consolidated revenues	<u>\$ 4,301,529</u>	<u>\$ 3,696,924</u>

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 14 - Segment Information (Continued)

	For the nine months ended September 30,	
	2025	2024
Revenues from unrelated entities:		
United States electrical construction and facilities services	\$ 3,713,360	\$ 2,409,735
United States mechanical construction and facilities services	5,107,139	4,745,057
United States building services	2,349,761	2,359,191
United States industrial services	926,988	964,510
Total United States operations	12,097,248	10,478,493
United Kingdom building services	376,053	317,604
Consolidated revenues	<u>\$ 12,473,301</u>	<u>\$ 10,796,097</u>
Total revenues:		
United States electrical construction and facilities services	\$ 3,769,150	\$ 2,420,210
United States mechanical construction and facilities services	5,159,651	4,783,056
United States building services	2,385,302	2,402,598
United States industrial services	940,077	971,098
Less intersegment revenues	(156,932)	(98,469)
Total United States operations	12,097,248	10,478,493
United Kingdom building services	376,053	317,604
Consolidated revenues	<u>\$ 12,473,301</u>	<u>\$ 10,796,097</u>
	For the three months ended September 30,	
	2025	2024
Operating income (loss):		
United States electrical construction and facilities services	\$ 145,200	\$ 119,118
United States mechanical construction and facilities services	229,296	214,831
United States building services	59,390	55,562
United States industrial services	6,292	3,292
Total United States operations	440,178	392,803
United Kingdom building services	7,563	5,497
Corporate administration	(42,045)	(34,762)
Consolidated operating income	405,696	363,538
Other items:		
Net periodic pension income	56	227
Interest income, net	1,838	8,312
Income before income taxes	<u>\$ 407,590</u>	<u>\$ 372,077</u>

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 14 - Segment Information (Continued)

	For the nine months ended September 30,	
	2025	2024
Operating income (loss):		
United States electrical construction and facilities services	\$ 438,901	\$ 299,284
United States mechanical construction and facilities services	654,780	578,991
United States building services	145,858	135,860
United States industrial services	12,633	34,004
Total United States operations	1,252,172	1,048,139
United Kingdom building services	20,975	16,651
Corporate administration	(133,483)	(108,491)
Consolidated operating income	1,139,664	956,299
Other items:		
Net periodic pension income	165	670
Interest income, net	3,985	21,959
Income before income taxes	\$ 1,143,814	\$ 978,928

The following tables provide the significant expenses that are regularly provided to and reviewed by our CODM for each of our reportable segments for the three and nine months ended September 30, 2025 and 2024 (in thousands):

	For the three months ended September 30,	
	2025	2024
Cost of sales:		
United States electrical construction and facilities services	\$ 1,032,602	\$ 663,053
United States mechanical construction and facilities services	1,418,153	1,324,978
United States building services	645,903	632,824
United States industrial services	248,704	246,786
Total United States operations	3,345,362	2,867,641
United Kingdom building services	120,854	94,557
Consolidated cost of sales	\$ 3,466,216	\$ 2,962,198

	For the nine months ended September 30,	
	2025	2024
Cost of sales:		
United States electrical construction and facilities services	\$ 2,989,033	\$ 1,943,088
United States mechanical construction and facilities services	4,079,382	3,833,025
United States building services	1,882,102	1,910,264
United States industrial services	799,042	821,207
Total United States operations	9,749,559	8,507,584
United Kingdom building services	331,940	280,477
Consolidated cost of sales	\$ 10,081,499	\$ 8,788,061

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 14 - Segment Information (Continued)

	For the three months ended September 30,	
	2025	2024
Selling, general and administrative expenses:		
United States electrical construction and facilities services	\$ 107,467	\$ 62,859
United States mechanical construction and facilities services	131,830	122,402
United States building services	108,586	108,537
United States industrial services	31,918	36,332
Total United States operations	379,801	330,130
United Kingdom building services	7,771	6,296
Corporate administration	42,045	34,762
Consolidated selling, general and administrative expenses	<u>\$ 429,617</u>	<u>\$ 371,188</u>

	For the nine months ended September 30,	
	2025	2024
Selling, general and administrative expenses:		
United States electrical construction and facilities services	\$ 285,426	\$ 167,363
United States mechanical construction and facilities services	372,977	333,041
United States building services	321,801	313,067
United States industrial services	115,313	109,299
Total United States operations	1,095,517	922,770
United Kingdom building services	23,138	20,476
Corporate administration	133,483	108,491
Consolidated selling, general and administrative expenses	<u>\$ 1,252,138</u>	<u>\$ 1,051,737</u>

The following tables present other financial information for each of our reportable segments for the three and nine months ended September 30, 2025 and 2024 (in thousands):

	For the three months ended September 30,	
	2025	2024
Depreciation and amortization of property, plant, and equipment:		
United States electrical construction and facilities services	\$ 2,564	\$ 1,954
United States mechanical construction and facilities services	5,796	4,192
United States building services	4,095	3,967
United States industrial services	3,344	3,147
Total United States operations	15,799	13,260
United Kingdom building services	1,118	909
Corporate administration	370	222
Total depreciation and amortization of property, plant, and equipment	<u>\$ 17,287</u>	<u>\$ 14,391</u>

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 14 - Segment Information (Continued)

	For the nine months ended September 30,	
	2025	2024
Depreciation and amortization of property, plant, and equipment:		
United States electrical construction and facilities services	\$ 7,333	\$ 5,875
United States mechanical construction and facilities services	16,037	11,616
United States building services	12,178	11,775
United States industrial services	9,813	9,047
Total United States operations	45,361	38,313
United Kingdom building services	3,118	2,811
Corporate administration	947	675
Total depreciation and amortization of property, plant, and equipment	\$ 49,426	\$ 41,799

	For the three months ended September 30,	
	2025	2024
Amortization of identifiable intangible assets:		
United States electrical construction and facilities services	\$ 12,951	\$ 1,521
United States mechanical construction and facilities services	6,321	7,164
United States building services	5,323	5,539
United States industrial services	5,920	5,923
Total United States operations	30,515	20,147
United Kingdom building services	—	—
Total amortization of identifiable intangible assets	\$ 30,515	\$ 20,147

	For the nine months ended September 30,	
	2025	2024
Amortization of identifiable intangible assets:		
United States electrical construction and facilities services	\$ 35,381	\$ 4,854
United States mechanical construction and facilities services	17,696	18,156
United States building services	16,128	16,167
United States industrial services	17,762	17,382
Total United States operations	86,967	56,559
United Kingdom building services	—	—
Total amortization of identifiable intangible assets	\$ 86,967	\$ 56,559

EMCOR Group, Inc. and Subsidiaries
Notes to Consolidated Financial Statements (Unaudited)
NOTE 14 - Segment Information (Continued)

	For the three months ended September 30,	
	2025	2024
Capital expenditures:		
United States electrical construction and facilities services	\$ 6,102	\$ 4,495
United States mechanical construction and facilities services	10,839	6,750
United States building services	3,373	3,579
United States industrial services	3,666	1,858
Total United States operations	23,980	16,682
United Kingdom building services	1,140	754
Corporate administration	1,537	279
Total capital expenditures	\$ 26,657	\$ 17,715

	For the nine months ended September 30,	
	2025	2024
Capital expenditures:		
United States electrical construction and facilities services	\$ 14,911	\$ 7,599
United States mechanical construction and facilities services	34,185	23,303
United States building services	11,486	13,571
United States industrial services	10,192	7,162
Total United States operations	70,774	51,635
United Kingdom building services	5,524	4,604
Corporate administration	4,533	1,005
Total capital expenditures	\$ 80,831	\$ 57,244

The following table presents the total assets for each of our reportable segments as of September 30, 2025 and December 31, 2024 (in thousands):

	September 30, 2025	December 31, 2024
Total assets:		
United States electrical construction and facilities services	\$ 2,604,550	\$ 1,314,577
United States mechanical construction and facilities services	2,879,369	2,659,184
United States building services	1,474,531	1,396,236
United States industrial services	575,769	606,861
Total United States operations	7,534,219	5,976,858
United Kingdom building services	332,719	283,897
Corporate administration	773,332	1,455,718
Total assets	\$ 8,640,270	\$ 7,716,473

ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Business Description

We are one of the largest specialty contractors in the United States and a leading provider of electrical and mechanical construction and facilities services, building services, and industrial services. Our services are provided to a broad range of commercial, technology, manufacturing, industrial, healthcare, utility, and institutional customers through approximately 100 operating subsidiaries. Such operating subsidiaries are organized into the following reportable segments:

- United States electrical construction and facilities services;
- United States mechanical construction and facilities services;
- United States building services;
- United States industrial services; and
- United Kingdom building services.

We refer to our United States electrical construction and facilities services segment and our United States mechanical construction and facilities services segment together as our United States construction segments. On September 22, 2025, we entered into a definitive agreement to sell EMCOR (UK) Limited and EMCOR Group (UK) plc, which collectively represent our United Kingdom building services segment. The transaction is expected to close by the end of 2025, subject to U.K. regulatory approval.

For a more complete description of our operations, refer to Item 1. Business of our Form 10-K for the year ended December 31, 2024.

Overview

The following table presents selected financial data for the quarters ended September 30, 2025 and 2024 (in thousands, except for percentages and per share data):

	For the three months ended September 30,	
	2025	2024
Revenues	\$ 4,301,529	\$ 3,696,924
Revenues increase from prior year	16.4 %	15.3 %
Gross profit	\$ 835,313	\$ 734,726
Gross profit as a percentage of revenues	19.4 %	19.9 %
Operating income	\$ 405,696	\$ 363,538
Operating income as a percentage of revenues	9.4 %	9.8 %
Net income	\$ 295,373	\$ 270,263
Diluted earnings per common share	\$ 6.57	\$ 5.80

Revenues of \$4.30 billion for the quarter ended September 30, 2025 set a record for the Company with respect to a third quarter and represent an increase of 16.4% from revenues of \$3.70 billion for the quarter ended September 30, 2024. Demand for our services continues to be strong across most of the market sectors we serve and, as described in further detail below, we experienced revenue growth within all of our reportable segments. Our results for the third quarter of 2025 included incremental acquisition revenues of approximately \$306.6 million.

For the quarter ended September 30, 2025, operating income was \$405.7 million, establishing a third quarter record for the Company, and operating margin was 9.4%. This compares to operating income of \$363.5 million and an operating margin of 9.8% for the quarter ended September 30, 2024. As described in further detail below, the \$42.2 million increase in operating income was predominantly driven by greater contribution from our United States construction segments while the 40 basis point reduction in operating margin was attributable to a decrease in the operating margin of our United States electrical construction and facilities services segment.

Net income of \$295.4 million, or \$6.57 per diluted share, for the quarter ended September 30, 2025 compares favorably to net income of \$270.3 million, or \$5.80 per diluted share, for the quarter ended September 30, 2024. While the majority of the increase in our net income and diluted earnings per share was a result of the increased operating income referenced above, diluted earnings per share for the quarter ended September 30, 2025 additionally benefited from a reduced weighted average share count given the impact of common stock repurchases made by us throughout 2024 and the first nine months of 2025.

Impact of Acquisitions

In order to provide a more meaningful period-over-period discussion of our operating results, we may discuss amounts generated or incurred (revenues, gross profit, selling, general and administrative expenses, and operating income) from companies acquired. These amounts reflect the acquired companies' operating results in the current reported period only for the time period these entities were not owned by EMCOR in the comparable prior reported period. For further discussion regarding our acquisitions, refer to Note 4 - Acquisitions and Dispositions of Businesses of the notes to consolidated financial statements.

During the first quarter of 2025, we completed the acquisition of Miller Electric Company ("Miller Electric"), a leading electrical contractor predominantly operating across the Southeastern United States, for total consideration of approximately \$868.6 million. The results of operations for Miller Electric have been included within our United States electrical construction and facilities services segment. In addition, during the first nine months of 2025, we acquired five companies for upfront consideration of \$50.9 million, inclusive of customary working capital adjustments. These acquisitions are comprised of: (a) three companies that have been included in our United States mechanical construction and facilities services segment, including: (i) a company in the Midwestern region of the United States that provides building automation controls and solutions to commercial, institutional, and industrial customers, (ii) a company that adds capabilities to our national fire protection offerings, and (iii) a provider of mechanical construction and maintenance services in the Western region of the United States, and (b) two companies that have been included in our United States building services segment, which enhance our building automation and controls or energy efficiency offerings.

We acquired seven companies during calendar year 2024 for upfront consideration of \$231.1 million, inclusive of customary working capital adjustments. These acquisitions are comprised of: (a) an electrical contractor in the Southeast region of the United States, that has been included in our United States electrical construction and facilities services segment, (b) two companies that have been included within our United States mechanical construction and facilities services segment, including: (i) a leading plumbing services provider in the Southeast region of the United States and (ii) a full service provider of mechanical construction and maintenance services in Central Texas, (c) three companies that have been included in our United States building services segment, including: (i) a provider of building automation and controls solutions in the Northeast region of the United States, (ii) a mechanical services company in the Western region of the United States, and (iii) a mechanical services company in the Eastern region of the United States, and (d) an instrumentation and electrical contractor, that has been included in our United States industrial services segment, which provides electrical, automation, digital integration, and fabrication services to various energy sector and process equipment customers.

Results of Operations

Revenues

The following tables present our operating segment revenues from unrelated entities and their respective percentages of total revenues (in thousands, except for percentages):

	For the three months ended September 30,			
	2025	% of Total	2024	% of Total
Revenues:				
United States electrical construction and facilities services	\$ 1,285,269	30 %	\$ 845,030	23 %
United States mechanical construction and facilities services	1,779,279	41 %	1,662,211	45 %
United States building services	813,879	19 %	796,923	21 %
United States industrial services	286,914	7 %	286,410	8 %
Total United States operations	4,165,341	97 %	3,590,574	97 %
United Kingdom building services	136,188	3 %	106,350	3 %
Consolidated revenues	<u>\$ 4,301,529</u>	100 %	<u>\$ 3,696,924</u>	100 %
	For the nine months ended September 30,			
	2025	% of Total	2024	% of Total
Revenues:				
United States electrical construction and facilities services	\$ 3,713,360	30 %	\$ 2,409,735	22 %
United States mechanical construction and facilities services	5,107,139	41 %	4,745,057	44 %
United States building services	2,349,761	19 %	2,359,191	22 %
United States industrial services	926,988	7 %	964,510	9 %
Total United States operations	12,097,248	97 %	10,478,493	97 %
United Kingdom building services	376,053	3 %	317,604	3 %
Consolidated revenues	<u>\$ 12,473,301</u>	100 %	<u>\$ 10,796,097</u>	100 %

As described in more detail below, due to strong demand for our services across most of the market sectors we serve, our consolidated revenues for the three months ended September 30, 2025 increased to \$4.30 billion compared to \$3.70 billion for the three months ended September 30, 2024, and our consolidated revenues for the nine months ended September 30, 2025 increased to \$12.47 billion compared to \$10.80 billion for the nine months ended September 30, 2024. For both 2025 periods, the growth in our revenues was driven by our United States construction segments. Revenues for the three and nine months ended September 30, 2025 included incremental acquisition contribution of approximately \$306.6 million and \$887.8 million, respectively.

Revenues of our United States electrical construction and facilities services segment were \$1,285.3 million for the three months ended September 30, 2025, a \$440.2 million increase compared to revenues of \$845.0 million for the three months ended September 30, 2024. Revenues of this segment for the nine months ended September 30, 2025 were \$3,713.4 million, a \$1,303.6 million increase compared to revenues of \$2,409.7 million for the nine months ended September 30, 2024. This segment's results for the three and nine months ended September 30, 2025 included \$299.2 million and \$806.8 million, respectively, of incremental acquisition revenues, almost entirely from Miller Electric. From a market sector perspective, increased revenues were generated from nearly all of the sectors we serve. While the largest increase in revenues was seen within the network and communications market sector, predominantly driven by greater demand for data center construction projects, this segment also experienced notable revenue growth within: (a) the healthcare market sector, as a result of greater project activity across several of the geographies in which we operate, (b) the commercial market sector, inclusive of certain office and tenant fit-out projects, (c) the institutional market sector, given an increase in revenues from public sector projects, and (d) the transportation market sector, due to certain infrastructure projects currently underway. Revenues of this segment for both the three and nine months ended September 30, 2025 additionally benefited from greater levels of short-duration projects and service work.

Our United States mechanical construction and facilities services segment's revenues for the three months ended September 30, 2025 were \$1,779.3 million, a \$117.1 million increase compared to revenues of \$1,662.2 million for the three months ended September 30, 2024. For the nine months ended September 30, 2025, revenues of this segment were \$5,107.1 million, a \$362.1 million increase compared to revenues of \$4,745.1 million for the nine months ended September 30, 2024. This segment's results for the three and nine months ended September 30, 2025 included \$7.4 million and \$58.7 million, respectively, of incremental acquisition revenues. Similar to our United States electrical construction and facilities services segment, this segment experienced the most significant increase in revenues within the network and communications market sector due to greater demand for data center construction projects. In addition to data centers, notable revenue growth was generated from: (a) the manufacturing and industrial market sector, primarily driven by certain food processing projects, (b) the hospitality and entertainment market sector, given increased project activity, and (c) the water and wastewater market sector as a result of greater opportunities in the Southeast region of the United States. Further contributing to the revenue increase within this segment were greater levels of short-duration projects. These increases were partially offset by revenue declines from: (a) the high-tech manufacturing market sector, largely as we completed certain semiconductor manufacturing construction projects, and (b) the commercial market sector, as a result of: (i) the completion or substantial completion of several tenant fit-out or office projects, and (ii) fewer active warehousing and distribution projects for some of our e-commerce customers during the nine months ended September 30, 2025.

Revenues of our United States building services segment were \$813.9 million and \$2,349.8 million for the three and nine months ended September 30, 2025, respectively, compared to revenues of \$796.9 million and \$2,359.2 million for the three and nine months ended September 30, 2024. This segment's revenues for the nine months ended September 30, 2025 included incremental acquisition contribution of \$2.6 million. For both 2025 periods, this segment's mechanical services division experienced revenue growth from: (a) HVAC project and retrofit work, as demand for these services remained strong, partially as our customers continue to seek ways to improve the energy efficiency of their facilities, (b) service repair and maintenance volumes, given growth in our service contract base, and (c) building automation and controls projects, as we continue to expand our service offerings in this area. Offsetting the strength of the mechanical services division were revenue declines within this segment's commercial site-based and government site-based services divisions due to the loss of certain facilities maintenance contracts that were not renewed upon rebid in a prior period.

Revenues of our United States industrial services segment for the three months ended September 30, 2025 were \$286.9 million, a slight increase compared to revenues of \$286.4 million for the three months ended September 30, 2024. Revenues of this segment for the nine months ended September 30, 2025 were \$927.0 million, a decrease of \$37.5 million compared to revenues of \$964.5 million for the nine months ended September 30, 2024. This segment's results for the nine months ended September 30, 2025 included \$19.7 million of incremental acquisition revenues. The reduction in this segment's revenues for the nine months ended September 30, 2025 primarily resulted from its field services division, given: (a) lower turnaround project demand when compared to the prior year, which benefited from scope growth on certain projects, (b) the deferral or delay of planned turnaround projects, and (c) the completion of a renewable fuel project, which was active throughout 2024.

Our United Kingdom building services segment revenues were \$136.2 million and \$376.1 million for the three and nine months ended September 30, 2025, respectively, compared to revenues of \$106.4 million and \$317.6 million for the three and nine months ended September 30, 2024, respectively. The increase in this segment's revenues for both 2025 periods was due to: (a) greater service revenues, as a result of: (i) the recent award of certain facilities maintenance contracts by new customers and (ii) scope expansion with existing customers, and (b) increased project work, largely within the manufacturing and industrial and network and communications market sectors. Revenues of this segment for the three and nine months ended September 30, 2025 were positively impacted by \$4.8 million and \$11.6 million, respectively, given favorable exchange rate movements for the British pound versus the United States dollar.

Cost of sales and gross profit

The following table presents our cost of sales, gross profit (revenues less cost of sales), and gross profit as a percentage of revenues ("gross profit margin") (in thousands, except for percentages):

	For the three months ended September 30,		For the nine months ended September 30,	
	2025	2024	2025	2024
Cost of sales	\$ 3,466,216	\$ 2,962,198	\$ 10,081,499	\$ 8,788,061
Gross profit	\$ 835,313	\$ 734,726	\$ 2,391,802	\$ 2,008,036
Gross profit margin	19.4 %	19.9 %	19.2 %	18.6 %

Consolidated gross profit for the three months ended September 30, 2025 was \$835.3 million, or 19.4% of revenues, compared to consolidated gross profit of \$734.7 million, or 19.9% of revenues, for the three months ended September 30, 2024. Gross profit for the three months ended September 30, 2025 included incremental acquisition contribution of \$37.8 million, net of amortization expense attributable to identifiable intangible assets of \$7.1 million. Excluding the impact of acquisitions, gross profit for the three months ended September 30, 2025 increased as a result of greater contribution from both of our United States construction segments, given the revenue growth referenced above. Despite overall excellent project execution during the quarter, our consolidated gross profit margin contracted by 50 basis points period-over-period largely as a result of a decrease in the gross profit margin of our United States electrical construction and facilities services segment due to: (a) lower profitability on certain projects in new geographies where we encountered reduced labor productivity or availability while investing in the development of a workforce and (b) the impact of the incremental intangible asset amortization expense resulting from the acquisition of Miller Electric.

Consolidated gross profit for the nine months ended September 30, 2025 was \$2,391.8 million, or 19.2% of revenues, compared to consolidated gross profit of \$2,008.0 million, or 18.6% of revenues, for the nine months ended September 30, 2024. Gross profit for the nine months ended September 30, 2025 included incremental acquisition contribution of \$123.3 million, net of amortization expense attributable to identifiable intangible assets of \$19.5 million. Excluding the impact of acquisitions, the year-over-year increases in gross profit and gross profit margin were driven by both of our United States construction segments, as well as our United States building services segment, in each case due to improved revenue mix and excellent project execution.

Selling, general and administrative expenses

The following table presents our selling, general and administrative expenses ("SG&A") and selling, general and administrative expenses as a percentage of revenues ("SG&A margin") (in thousands, except for percentages):

	For the three months ended September 30,		For the nine months ended September 30,	
	2025	2024	2025	2024
Selling, general and administrative expenses	\$ 429,617	\$ 371,188	\$ 1,252,138	\$ 1,051,737
SG&A margin	10.0 %	10.0 %	10.0 %	9.7 %

Our selling, general and administrative expenses for the three months ended September 30, 2025 were \$429.6 million, or 10.0% of revenues, compared to selling, general and administrative expenses of \$371.2 million, or 10.0% of revenues, for the three months ended September 30, 2024. Selling, general and administrative expenses for the nine months ended September 30, 2025 were \$1,252.1 million, or 10.0% of revenues, compared to selling, general and administrative expenses of \$1,051.7 million, or 9.7% of revenues, for the nine months ended September 30, 2024. Selling, general and administrative expenses for the three and nine months ended September 30, 2025 included \$37.9 million and \$99.9 million, respectively, of incremental expenses directly related to companies acquired, including amortization expense attributable to identifiable intangible assets of \$5.7 million and \$16.3 million, respectively. Included in selling, general and administrative expenses for the nine months ended September 30, 2025 were \$9.4 million of transaction related costs incurred during the first quarter in connection with the acquisition of Miller Electric.

Excluding incremental expenses resulting from acquisitions, our selling, general and administrative expenses for the three and nine months ended September 30, 2025 increased by \$20.5 million and \$100.5 million, respectively, primarily as a result of greater: (a) salaries and related employment expenses, due to additional headcount to support our organic revenue growth as well as annual cost of living adjustments, (b) incentive compensation expense, predominantly within our United States construction segments, given higher projected annual operating results, and (c) computer hardware and software costs due to various information technology and cybersecurity initiatives currently in process.

The 30 basis point increase in our SG&A margin for the nine months ended September 30, 2025 was primarily due to: (a) improved gross profit and gross profit margin, which resulted in the above referenced increase in incentive compensation expense across certain of our operating subsidiaries, (b) a decrease in revenues, without a commensurate decrease in selling, general and administrative expenses, within our United States building services and United States industrial services segments, and (c) the impact of the \$9.4 million of transaction related costs referenced above.

Operating income (loss)

The following tables present our operating income (loss) and operating income (loss) as a percentage of segment revenues (“operating margin”) (in thousands, except for percentages):

	For the three months ended September 30,			
	2025	% of Segment Revenues	2024	% of Segment Revenues
Operating income (loss):				
United States electrical construction and facilities services	\$ 145,200	11.3 %	\$ 119,118	14.1 %
United States mechanical construction and facilities services	229,296	12.9 %	214,831	12.9 %
United States building services	59,390	7.3 %	55,562	7.0 %
United States industrial services	6,292	2.2 %	3,292	1.1 %
Total United States operations	440,178	10.6 %	392,803	10.9 %
United Kingdom building services	7,563	5.6 %	5,497	5.2 %
Corporate administration	(42,045)	—	(34,762)	—
Consolidated operating income	405,696	9.4 %	363,538	9.8 %
Other items:				
Net periodic pension income	56		227	
Interest income, net	1,838		8,312	
Income before income taxes	<u>\$ 407,590</u>		<u>\$ 372,077</u>	

	For the nine months ended September 30,			
	2025	% of Segment Revenues	2024	% of Segment Revenues
Operating income (loss):				
United States electrical construction and facilities services	\$ 438,901	11.8 %	\$ 299,284	12.4 %
United States mechanical construction and facilities services	654,780	12.8 %	578,991	12.2 %
United States building services	145,858	6.2 %	135,860	5.8 %
United States industrial services	12,633	1.4 %	34,004	3.5 %
Total United States operations	1,252,172	10.4 %	1,048,139	10.0 %
United Kingdom building services	20,975	5.6 %	16,651	5.2 %
Corporate administration	(133,483)	—	(108,491)	—
Consolidated operating income	1,139,664	9.1 %	956,299	8.9 %
Other items:				
Net periodic pension income	165		670	
Interest income, net	3,985		21,959	
Income before income taxes	<u>\$ 1,143,814</u>		<u>\$ 978,928</u>	

Operating income for the three months ended September 30, 2025 was \$405.7 million, an increase of \$42.2 million compared to operating income of \$363.5 million for the three months ended September 30, 2024. Operating margin for the three months ended September 30, 2025 was 9.4% compared to an operating margin of 9.8% for the three months ended September 30, 2024. As described in further detail below, the quarterly increase in operating income was predominantly driven by greater contribution from our United States construction segments, due to the revenue growth they experienced, while the 40 basis point reduction in operating margin was attributable to a decrease in the operating margin of our United States electrical construction and facilities services segment. For the nine months ended September 30, 2025, operating income was \$1,139.7 million, an increase of \$183.4 million compared to operating income of \$956.3 million for the nine months ended September 30, 2024. Operating margin for the nine months ended September 30, 2025 was 9.1% compared to an operating margin of 8.9% for the nine months ended September 30, 2024. Operating income for the nine months ended September 30, 2025 included incremental acquisition contribution of \$23.3 million, net of amortization expense attributable to identifiable intangible assets of \$35.8 million. Excluding the impact of acquisitions, and as described in more detail below, the year-over-year increase in profitability was predominantly a result of improved operating performance within our United States construction segments, due to a more favorable mix of work and better project execution, including enhanced productivity, due in part to investments in virtual design and construction, prefabrication, and automation.

Operating income of our United States electrical construction and facilities services segment was \$145.2 million, or 11.3% of revenues, for the three months ended September 30, 2025, compared to \$119.1 million, or 14.1% of revenues, for the three months ended September 30, 2024. Operating income of this segment for the nine months ended September 30, 2025 was \$438.9 million, or 11.8% of revenues, compared to \$299.3 million, or 12.4% of revenues, for the nine months ended September 30, 2024. Largely driven by Miller Electric, this segment's operating income for the nine months ended September 30, 2025 included incremental acquisition contribution of \$21.6 million, net of amortization expense attributable to identifiable intangible assets of \$30.8 million. The increase in operating income of this segment for both 2025 periods resulted from greater gross profit given the growth in revenues it experienced. While the most significant increase in gross profit was generated within the network and communications market sector, this segment additionally experienced increases within the majority of the other market sectors in which we operate, generally in line with the revenue trends described above. With respect to the period-over-period decreases in operating margin, this segment's results were impacted by: (a) lower profitability on certain projects in new geographies where we encountered reduced labor productivity or availability while investing in the development of a workforce and (b) the incremental intangible asset amortization expense resulting from the acquisition of Miller Electric, which negatively impacted operating margin by approximately 90 basis points and approximately 80 basis points, respectively, for the three and nine months ended September 30, 2025.

Our United States mechanical construction and facilities services segment's operating income for the three months ended September 30, 2025 was \$229.3 million, or 12.9% of revenues, compared to operating income of \$214.8 million, or 12.9% of revenues, for the three months ended September 30, 2024. Operating income of this segment for the nine months ended September 30, 2025 was \$654.8 million, or 12.8% of revenues, compared to \$579.0 million, or 12.2% of revenues, for the nine months ended September 30, 2024. In addition to the impact of greater revenues, the operating results of this segment for both 2025 periods benefited from excellent project execution and a more favorable mix of work. From a market sector perspective, this segment experienced greater profitability across a number of the sectors in which we operate, with the most significant increase in gross profit coming from network and communications. This segment's operating income for the nine months ended September 30, 2025 included incremental acquisition contribution of \$2.8 million, net of amortization expense attributable to identifiable intangible assets of \$3.1 million. Partially offsetting this increased profitability was a decrease in gross profit from the commercial market sector, primarily as a result of reduced revenues within such sector.

Operating income of our United States building services segment was \$59.4 million, or 7.3% of revenues, for the three months ended September 30, 2025 compared to \$55.6 million, or 7.0% of revenues, for the three months ended September 30, 2024. Operating income of this segment for the nine months ended September 30, 2025 was \$145.9 million, or 6.2% of revenues, compared to \$135.9 million, or 5.8% of revenues, for the nine months ended September 30, 2024. For both 2025 periods, this segment's mechanical services division continued to produce strong margins across its portfolio of HVAC retrofits, building automation and controls projects, and repair service work orders. Headwinds faced in this segment's commercial site-based services and government site-based services divisions, given the loss of the previously referenced facilities maintenance contracts, partially offset such profitability during the first nine months of 2025. The results of this segment for the nine months ended September 30, 2024 included an \$11.0 million reserve for a specific customer bankruptcy within its commercial site-based services division, which negatively impacted the segment's operating margin by 40 basis points in such prior year period.

Our United States industrial services segment reported operating income of \$6.3 million, or 2.2% of revenues, for the three months ended September 30, 2025, compared to operating income of \$3.3 million, or 1.1% of revenues, for the three months ended September 30, 2024. Despite the increase in quarter-over-quarter profitability, for the nine months ended September 30, 2025, this segment reported operating income of \$12.6 million, or 1.4% of revenues, compared to operating

income of \$34.0 million, or 3.5% of revenues, for the nine months ended September 30, 2024. The decrease in operating income and operating margin of this segment for the nine months ended September 30, 2025 was primarily a result of: (a) the reductions in segment revenues discussed above, which also resulted in a greater amount of unabsorbed labor costs, and (b) a less favorable revenue mix when compared to the prior year period, which benefited from turnaround projects of a greater size as well as a large renewable fuel project.

Operating income of our United Kingdom building services segment was \$7.6 million, or 5.6% of revenues, for the three months ended September 30, 2025, compared to \$5.5 million, or 5.2% of revenues, for the three months ended September 30, 2024. Operating income for the nine months ended September 30, 2025 was \$21.0 million, or 5.6% of revenues, compared to \$16.7 million, or 5.2% of revenues, for the nine months ended September 30, 2024. For both 2025 periods, the increase in this segment's operating income and operating margin was due to the revenue growth it experienced, which resulted in: (a) greater gross profit and (b) a reduction in SG&A margin as our segment management team leveraged its overhead cost structure. In addition, operating income and operating margin of this segment for the three months ended September 30, 2025 benefited from an increase in gross profit margin given a more favorable project mix largely within the network and communications and manufacturing and industrial market sectors. Operating income of this segment for the three and nine months ended September 30, 2025 were positively impacted by \$0.3 million and \$0.7 million, respectively, as a result of favorable exchange rate movements for the British pound versus the United States dollar.

Our corporate administration expenses for the three months ended September 30, 2025 were \$42.0 million, compared to \$34.8 million for the three months ended September 30, 2024. For the nine months ended September 30, 2025, our corporate administration expenses were \$133.5 million, compared to \$108.5 million for the nine months ended September 30, 2024. Corporate expenses for the first nine months of 2025 included \$9.4 million of transaction related costs incurred in connection with the acquisition of Miller Electric. Excluding these items, the increase in corporate expenses for both 2025 periods was primarily a result of greater: (a) computer hardware and software costs, due to various information technology and cybersecurity initiatives currently in process, and (b) employment expenses, partially due to additional headcount to support our growth as well as annual cost of living adjustments.

Other items

For the three months ended September 30, 2025, net interest income was \$1.8 million, compared to net interest income of \$8.3 million for the three months ended September 30, 2024. For the nine months ended September 30, 2025, net interest income was \$4.0 million, compared to net interest income of \$22.0 million for the nine months ended September 30, 2024. These year-over-year fluctuations were a result of a reduction in interest income primarily due to a lower average daily invested cash balance, coupled with an increase in interest expense, given the utilization of our revolving credit facility during the first nine months of 2025.

For the three and nine months ended September 30, 2025, our income tax provision was \$112.2 million and \$305.6 million, respectively, compared to an income tax provision of \$101.8 million and \$263.9 million for the three and nine months ended September 30, 2024, respectively. Our effective income tax rate for the three and nine months ended September 30, 2025 was 27.5% and 26.7%, respectively, compared to an effective income tax rate for the three and nine months ended September 30, 2024 of 27.4% and 27.0%, respectively. Refer to Note 9 - Income Taxes of the notes to consolidated financial statements for further discussion regarding our income tax provision and effective income tax rate.

Remaining Unsatisfied Performance Obligations

The following table presents the transaction price allocated to remaining unsatisfied performance obligations ("remaining performance obligations") for each of our reportable segments and their respective percentage of total remaining performance obligations (in thousands, except for percentages):

	September 30, 2025	% of Total	December 31, 2024	% of Total	September 30, 2024	% of Total
Remaining performance obligations:						
United States electrical construction and facilities services	\$ 4,497,521	35 %	\$ 3,068,396	31 %	\$ 2,767,672	28 %
United States mechanical construction and facilities services	6,421,665	51 %	5,463,096	54 %	5,362,689	55 %
United States building services	1,280,681	10 %	1,246,642	12 %	1,334,163	14 %
United States industrial services	202,198	2 %	138,599	1 %	110,583	1 %
Total United States operations	12,402,065	98 %	9,916,733	98 %	9,575,107	98 %
United Kingdom building services	211,828	2 %	185,466	2 %	214,345	2 %
Total operations	<u>\$ 12,613,893</u>	100 %	<u>\$ 10,102,199</u>	100 %	<u>\$ 9,789,452</u>	100 %

Our remaining performance obligations at September 30, 2025 were approximately \$12.61 billion compared to approximately \$10.10 billion at December 31, 2024 and approximately \$9.79 billion at September 30, 2024. When compared to December 31, 2024, remaining performance obligations increased by approximately \$2.51 billion. Acquisitions, notably Miller Electric, account for approximately \$0.91 billion of such increase, with the remaining growth resulting from new contract awards across all of our reportable segments. From a market sector perspective, we experienced growth within the majority of the sectors we serve, with the most significant increases within: (a) network and communications, largely as a result of several data center construction contracts, (b) water and wastewater, given recent project awards in the Southeast region of the United States, (c) institutional, (d) manufacturing and industrial, due to certain: (i) food processing construction projects and (ii) renewable energy projects, (e) commercial, including various warehousing and distribution projects, and (f) hospitality and entertainment, resulting from select project opportunities.

See Note 3 - Revenue from Contracts with Customers of the notes to consolidated financial statements for further disclosure regarding our remaining performance obligations.

Liquidity and Capital Resources

The following section discusses our principal liquidity and capital resources, as well as our primary liquidity requirements and sources and uses of cash.

We are focused on the efficient conversion of operating income into cash to provide for the Company's material cash requirements, including working capital needs, investment in our growth strategies through business acquisitions and capital expenditures, satisfaction of contractual commitments, including principal and interest payments on any outstanding indebtedness, and shareholder return through share repurchases and dividend payments. We strive to maintain a balanced approach to capital allocation in order to achieve growth, deliver value, and minimize risk.

Management monitors financial markets and overall economic conditions for factors that may affect our liquidity and capital resources and adjusts our capital allocation strategy as necessary. Negative macroeconomic trends could have an adverse effect on future liquidity if we experience delays in the payment of outstanding receivables beyond normal payment terms, an increase in credit losses, or significant increases in the price of commodities or the materials and equipment utilized for our project and service work, beyond those experienced in recent years. In addition, during economic downturns, there have typically been fewer small discretionary projects from the private sector and our competitors have aggressively bid larger long-term infrastructure and public sector contracts. Our liquidity is also impacted by: (a) the type and length of construction contracts in place, as performance of long duration contracts typically requires greater amounts of working capital, (b) the level of turnaround activities within our United States industrial services segment, as such projects are billed in arrears pursuant to contractual terms that are standard within the industry, and (c) the billing terms of our maintenance contracts, including those within our United States and United Kingdom building services segments. While we strive to negotiate favorable billing terms, which allow us to invoice in advance of costs incurred on certain of our contracts, there can be no assurance that such terms will be agreed to by our customers.

As of September 30, 2025, we had cash and cash equivalents, excluding restricted cash, of \$655.1 million, which are maintained in depository accounts and highly liquid investments with original maturity dates of three months or less. Both our short-term and long-term liquidity requirements are expected to be met through our cash and cash equivalent balances, cash generated from our operations, and, as necessary, the borrowing capacity under our revolving credit facility. Our credit agreement provides for a \$1.30 billion revolving credit facility, for which there was \$1.23 billion of available capacity as of September 30, 2025.

Refer to Note 7 - Debt of the notes to consolidated financial statements for further information regarding our credit agreement. Based upon our current credit rating and financial position, we can also reasonably expect to be able to secure long-term debt financing if required to achieve our strategic objectives; however, no assurances can be made that such debt financing will be available on favorable terms. We believe that we have sufficient financial resources available to meet our short-term and foreseeable long-term liquidity requirements.

Cash Flows

The following table presents a summary of our operating, investing, and financing cash flows (in thousands):

	For the nine months ended September 30,	
	2025	2024
Net cash provided by operating activities	\$ 777,659	\$ 938,402
Net cash used in investing activities	\$ (977,719)	\$ (243,687)
Net cash used in financing activities	\$ (495,027)	\$ (455,032)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	\$ 11,009	\$ 7,377
(Decrease) increase in cash, cash equivalents, and restricted cash	\$ (684,078)	\$ 247,060

During the nine months ended September 30, 2025, our cash balance, including cash equivalents and restricted cash, decreased by approximately \$684.1 million from \$1,340.4 million at December 31, 2024 to \$656.3 million at September 30, 2025. Changes in our cash position from December 31, 2024 to September 30, 2025 are described in further detail below.

Operating Activities – Operating cash flows generally represent our net income as adjusted for certain non-cash items and changes in assets and liabilities. Net cash provided by operating activities for the nine months ended September 30, 2025 was approximately \$777.7 million compared to approximately \$938.4 million for the nine months ended September 30, 2024. The decrease in our operating cash flow period-over-period was a result of an increase in working capital, primarily on our construction projects, given the progression on a number of contracts for which we were previously billed ahead. As we worked through these upfront payments, we saw the expected decrease in operating cash as our cash outflows exceeded our inflows on these projects. Such decrease was partially offset by an increase in our net income for the nine months ended September 30, 2025 compared to the nine months ended September 30, 2024.

Investing Activities – Investing cash flows consist primarily of payments for acquisition of businesses, capital expenditures, and proceeds from the sale or disposal of property, plant, and equipment. Net cash used in investing activities for the nine months ended September 30, 2025 increased by approximately \$734.0 million compared to the nine months ended September 30, 2024, primarily due to the acquisition of Miller Electric.

Financing Activities – Financing cash flows consist primarily of the issuance and repayment of short-term and long-term debt, repurchases of common stock, payments of dividends to stockholders, and the issuance of common stock through certain equity plans. Net cash used in financing activities was \$495.0 million for the nine months ended September 30, 2025 compared to \$455.0 million for the nine months ended September 30, 2024. The \$40.0 million variance was primarily due to an increase in common stock repurchases made by us. The timing of common stock repurchases is at management's discretion subject to securities laws and other legal requirements and depends upon several factors, including market and business conditions, current and anticipated future liquidity, share price, and share availability, among others. For additional detail regarding our share repurchase program, refer to Note 10 - Common Stock of the notes to consolidated financial statements.

We currently pay a regular quarterly dividend of \$0.25 per share. For the nine months ended September 30, 2025 and 2024, cash payments related to dividends were \$33.8 million and \$31.9 million, respectively. Our credit agreement places limitations on the payment of dividends on our common stock. However, we do not believe that the terms of such agreement currently materially limit our ability to pay such quarterly dividends for the foreseeable future.

Effect of Exchange Rate Changes on Cash, Cash Equivalents, and Restricted Cash – We are exposed to fluctuations in foreign currency exchange rates, almost entirely with respect to the British pound. Therefore, the \$3.6 million variance between the nine months ended September 30, 2025 and 2024 was a direct result of exchange rate movements for the British pound versus the United States dollar.

Material Cash Requirements from Contractual and Other Obligations

As of September 30, 2025, our short-term and long-term material cash requirements for known contractual and other obligations were as follows:

Outstanding Debt and Interest Payments – As of September 30, 2025, there were no direct borrowings outstanding under our revolving credit facility. Interest payments on any future borrowings will be determined based on prevailing interest rates at that time. Refer to Note 7 - Debt of the notes to consolidated financial statements for further detail of our debt obligations, including our revolving credit facility.

Operating and Finance Leases – In the normal course of business, we lease real estate, vehicles, and equipment under various arrangements which are classified as either operating or finance leases. Future payments for such leases, excluding leases with initial terms of one year or less, were \$507.5 million at September 30, 2025, with \$117.8 million payable within the next 12 months.

Open Purchase Obligations – As of September 30, 2025, we had \$2.95 billion of open purchase obligations, of which payments totaling approximately \$2.51 billion are expected to become due within the next 12 months. These obligations represent open purchase orders to suppliers and subcontractors related to our construction and services contracts. These purchase orders are not reflected in the Consolidated Balance Sheets and are not expected to impact future liquidity as amounts should be recovered through customer billings.

Insurance Obligations – As described in further detail in Note 12 - Commitments and Contingencies of the notes to consolidated financial statements, we have loss payment deductibles and/or self-insured retentions for certain insurance matters. As of September 30, 2025, our insurance liabilities, net of estimated recoveries, were \$283.8 million. Of this net amount, approximately \$62.1 million is estimated to be payable within the next 12 months. Due to many uncertainties inherent in resolving these matters, it is not practical to estimate these payments beyond such period. To the extent that the amount required to settle claims covered by insurance continues to increase, the cost of our insurance coverage, including premiums and deductibles, is likely to increase.

Contingent Consideration Liabilities – We have incurred liabilities related to contingent consideration arrangements associated with certain acquisitions, payable in the event discrete performance objectives are achieved by the acquired businesses during designated post-acquisition periods. The aggregate amount of these liabilities can change due to additional business acquisitions, settlement of outstanding liabilities, changes in the fair value of amounts owed based on performance during such post-acquisition periods, and accretion in present value. As of September 30, 2025, the present value of expected future payments relating to these contingent consideration arrangements was \$8.2 million. Of this amount, \$7.3 million is estimated as being payable within the next 12 months, with the remainder due pursuant to the terms of our contractual agreements, some of which extend into 2027.

In addition, material cash requirements for other potential obligations, for which we cannot reasonably estimate future payments, include the following:

Legal Proceedings – We are involved in several legal proceedings in which damages and claims have been asserted against us. While litigation is subject to many uncertainties and the outcome of litigation is not predictable with assurance, we do not believe that any such matters will have a material adverse effect on our financial position, results of operations, or liquidity. Refer to Note 12 - Commitments and Contingencies of the notes to consolidated financial statements for more information regarding legal proceedings.

Multiemployer Benefit Plans – In addition to our Company sponsored benefit plans, we participate in certain multiemployer pension and other post-retirement plans. The cost of these plans is equal to the annual required contributions determined in accordance with the provisions of negotiated collective bargaining agreements. Our future contributions to the multiemployer plans are dependent upon a number of factors. Amounts of future contributions that we would be contractually obligated to make pursuant to these plans cannot be reasonably estimated. Refer to Note 14 - Retirement Plans of the notes to consolidated financial statements included in Item 8. Financial Statements and Supplementary Data of our Form 10-K for the year ended December 31, 2024 for more information regarding multiemployer benefit plans.

Off-Balance Sheet Arrangements and Other Commercial Commitments

The terms of our construction contracts frequently require that we obtain from surety companies, and provide to our customers, surety bonds as a condition to the award of such contracts. These surety bonds are issued in return for premiums, which vary depending on the size and type of the bond, and secure our payment and performance obligations under such contracts. We have agreed to indemnify the surety companies for amounts, if any, paid by them in respect of surety bonds issued on our behalf. As of September 30, 2025, based on the percentage-of-completion of our projects covered by surety bonds, our aggregate estimated exposure, assuming defaults on all our then existing contractual obligations, was approximately \$3.0 billion, which represents approximately 24% of our total remaining performance obligations.

Surety bonds expire at various times ranging from final completion of a project to a period extending beyond contract completion in certain circumstances. Such amounts can also fluctuate from period to period based upon the mix and level of our bonded operating activity. For example, public sector contracts require surety bonds more frequently than private sector contracts and, accordingly, our bonding requirements typically increase as the amount of our public sector work increases. Our estimated maximum exposure as it relates to the value of the surety bonds outstanding is lowered on each bonded project as the cost to complete is reduced, and each commitment under a surety bond generally extinguishes concurrently with the expiration of its related contractual obligation.

Surety bonds are sometimes provided to secure obligations for wages and benefits payable to or for certain of our employees, at the request of labor unions representing such employees. In addition, surety bonds or letters of credit may be issued as collateral for certain insurance obligations. As of September 30, 2025, we satisfied approximately \$61.7 million and \$71.2 million of the collateral requirements of our insurance programs by utilizing surety bonds and letters of credit, respectively. All such letters of credit were issued under our revolving credit facility, therefore reducing the available capacity of such facility.

We are not aware of any losses in connection with surety bonds that have been posted on our behalf, and we do not expect to incur significant losses in the foreseeable future.

From time to time, we discuss with our current and other surety bond providers the amounts of surety bonds that may be available to us based on our financial strength and the absence of any default by us on any surety bond issued on our behalf and believe those amounts are currently adequate for our needs. However, if we experience changes in our bonding relationships or if there are adverse changes in the surety industry, we may: (a) seek to satisfy certain customer requests for surety bonds by posting other forms of collateral in lieu of surety bonds, such as letters of credit, parent company guarantees, or cash, in order to convince customers to forego the requirement for surety bonds, (b) increase our activities in our businesses that rarely require surety bonds, and/or (c) refrain from bidding for certain projects that require surety bonds.

There can be no assurance that we would be able to effectuate alternatives to providing surety bonds to our customers or to obtain, on favorable terms, sufficient additional work that does not require surety bonds. Accordingly, a reduction in the availability of surety bonds could have a material adverse effect on our financial position, results of operations, and/or cash flows.

In the ordinary course of business, we, at times, guarantee obligations of our subsidiaries under certain contracts. Generally, we are liable under such an arrangement only if our subsidiary fails to perform its obligations under the contract. Historically, we have not incurred any substantial liabilities as a consequence of these guarantees.

We do not have any other material financial guarantees or off-balance sheet arrangements other than those disclosed herein.

New Accounting Pronouncements

We review new accounting standards to determine the expected impact, if any, that the adoption of such standards will have on our financial position and/or results of operations. See Note 2 - New Accounting Pronouncements of the notes to consolidated financial statements for further information regarding new accounting standards, including the anticipated dates of adoption and the effects on our consolidated financial position, results of operations, or liquidity.

Critical Accounting Policies and Estimates

The preparation of our consolidated financial statements is based on the application of significant accounting policies, which require management to make estimates and assumptions. Our significant accounting policies are described further in Note 2 - Summary of Significant Accounting Policies of the notes to consolidated financial statements included in Item 8. Financial Statements and Supplementary Data of our Form 10-K for the year ended December 31, 2024. We base our estimates on historical experience, known or expected trends, third-party valuations, and various other assumptions that we believe to be reasonable under the circumstances. As future events and their effects cannot be determined with precision, actual results could differ significantly from these estimates. There have been no significant changes to our critical accounting policies or methods during the nine months ended September 30, 2025.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We have not used any derivative financial instruments during the nine months ended September 30, 2025, including trading or speculating on changes in interest rates or commodity prices of materials used in our business.

We are exposed to market risk for changes in interest rates for any borrowings under our revolving credit facility, which bear interest at variable rates. Although the Federal Reserve Board lowered the federal funds rate in September of 2025, and further rate cuts are anticipated, the pace and extent of additional decreases are uncertain. For further information regarding our credit facility and associated borrowing rates, refer to Note 7 - Debt of the notes to consolidated financial statements.

We are exposed to construction market risk and its potential related impact on accounts receivable or contract assets on uncompleted contracts. The amounts recorded may be at risk if our customers' ability to pay these obligations is negatively impacted by economic conditions. We continually monitor the creditworthiness of our customers and maintain on-going discussions with customers regarding contract status with respect to change orders and billing terms. Therefore, we believe we take appropriate action to manage market and other risks, but there is no assurance that we will be able to reasonably identify all risks with respect to the collectability of these assets.

Amounts invested in our foreign operations are translated into U.S. dollars at the exchange rates in effect at the end of the period. The resulting translation adjustments are recorded as accumulated other comprehensive (loss) income, a component of equity, in the Consolidated Balance Sheets. We believe our exposure to the effects that fluctuating foreign currencies may have on our consolidated results of operations is limited because our foreign operations primarily invoice customers and collect obligations in their respective local currencies. Additionally, expenses associated with these transactions are generally contracted and paid for in their same local currencies.

In addition, we are exposed to market risk of fluctuations in certain commodity prices of materials, such as copper and steel, which are used as components of supplies or materials utilized in our construction, building services, and industrial services operations. Trade and sanction policies (including tariffs) may also affect the pricing of such supplies and materials. We are also exposed to increases in energy prices, particularly as they relate to gasoline prices for our fleet of approximately 14,800 vehicles. While we believe we can increase our contract prices to adjust for some price increases in commodities, there can be no assurance that such price increases, if they were to occur, would be recoverable. Additionally, our fixed price contracts generally do not allow us to adjust our prices and, as a result, increases in material costs could reduce our profitability with respect to projects in progress.

ITEM 4. CONTROLS AND PROCEDURES.

Based on an evaluation of our disclosure controls and procedures (as required by Rule 13a-15(b) of the Securities Exchange Act of 1934), our Chairman, President, and Chief Executive Officer, Anthony J. Guzzi, and our Senior Vice President, Chief Financial Officer and Chief Accounting Officer, Jason R. Nalbandian, have concluded that our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934) are effective as of the end of the period covered by this report.

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934) during the fiscal quarter ended September 30, 2025 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. – OTHER INFORMATION.

ITEM 1. LEGAL PROCEEDINGS.

The information required by this Item is incorporated by reference from Note 12 - Commitments and Contingencies of the notes to consolidated financial statements.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

The following table summarizes repurchases of our common stock made by us during the quarter ended September 30, 2025:

Period	Total Number of Shares Purchased ^{(1) (2)}	Average Price Paid Per Share ⁽³⁾	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs
July 1, 2025 to July 31, 2025	—	—	—	\$336,173,885
August 1, 2025 to August 31, 2025	—	—	—	\$336,173,885
September 1, 2025 to September 30, 2025	—	—	—	\$336,173,885
Total	—	—	—	

- (1) In September 2011, our Board of Directors (the “Board”) authorized a share repurchase program allowing us to begin repurchasing shares of our outstanding common stock. Subsequently, the Board has from time to time increased the amount authorized for repurchases under such program. In February 2025, our Board increased such amount by \$500 million. Since the inception of the repurchase program, through September 30, 2025, the Board has authorized us to repurchase up to \$3.15 billion of our outstanding common stock. As of September 30, 2025, there remained authorization for us to repurchase approximately \$336.2 million of our shares. No shares have been repurchased by us since the program was announced other than pursuant to such program. The repurchase program has no expiration date, does not obligate the Company to acquire any particular amount of common stock, and may be suspended, recommenced, or discontinued at any time or from time to time without prior notice. Refer to Note 10 - Common Stock of the notes to consolidated financial statements for further information regarding our share repurchase program.
- (2) Excludes 900 shares surrendered to the Company by participants in our share-based compensation plans to satisfy minimum tax withholdings for common stock issued under such plans.
- (3) Price paid per share excludes any applicable broker commission and excise tax due. However, as such amounts are considered direct costs associated with the repurchase of our common stock, they have been reflected as a reduction in the remaining authorization under our share repurchase program.

ITEM 4. MINE SAFETY DISCLOSURES.

Information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K (17 CFR 229.104) is included in Exhibit 95.1 to this quarterly report.

ITEM 5. OTHER INFORMATION.

During the quarter ended September 30, 2025, none of the Company’s directors or executive officers adopted or terminated any: (a) contract, instruction, or written plan for the purchase or sale of Company securities intended to satisfy the affirmative defense conditions of Rule 10b5-1 or (b) non 10b5-1 trading arrangement, each as defined in Item 408(a) of Regulation S-K.

ITEM 6. EXHIBITS.
EXHIBIT INDEX

Exhibit No.	Description	Incorporated By Reference to or Filed Herewith, as Indicated Below
3(a-1)	Restated Certificate of Incorporation of EMCOR filed December 15, 1994	Exhibit 3(a-5) to EMCOR's Registration Statement on Form 10 as originally filed March 17, 1995 ("Form 10")
3(a-2)	Amendment dated November 28, 1995 to the Restated Certificate of Incorporation of EMCOR	Exhibit 3(a-2) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 1995 ("1995 Form 10-K")
3(a-3)	Amendment dated February 12, 1998 to the Restated Certificate of Incorporation of EMCOR	Exhibit 3(a-3) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 1997 ("1997 Form 10-K")
3(a-4)	Amendment dated January 27, 2006 to the Restated Certificate of Incorporation of EMCOR	Exhibit 3(a-4) to EMCOR's Annual Report on Form 10-K for the year ended December 31, 2005 ("2005 Form 10-K")
3(a-5)	Amendment dated September 18, 2007 to the Restated Certificate of Incorporation of EMCOR	Exhibit A to EMCOR's Proxy Statement dated August 17, 2007 for Special Meeting of Stockholders held September 18, 2007
3(a-6)	Certificate of Amendment of Restated Certificate of Incorporation of EMCOR	Exhibit 3.1 to EMCOR's Report on Form 8-K (Date of Report June 8, 2023)
3(b)	Second Amended and Restated By-Laws of EMCOR	Exhibit 3.1 to EMCOR's Report on Form 8-K (Date of Report October 25, 2022)
31.1	Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Anthony J. Guzzi, the Chairman, President, and Chief Executive Officer	Filed herewith
31.2	Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Jason R. Nalbandian, the Senior Vice President, Chief Financial Officer and Chief Accounting Officer	Filed herewith
32.1	Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by the Chairman, President, and Chief Executive Officer	Furnished
32.2	Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by the Senior Vice President, Chief Financial Officer and Chief Accounting Officer	Furnished
95.1	Information concerning mine safety violations or other regulatory matters	Filed herewith
101	The following materials from EMCOR Group, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2025, formatted in iXBRL (Inline eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Operations, (iii) the Condensed Consolidated Statements of Comprehensive Income, (iv) the Condensed Consolidated Statements of Cash Flows, (v) the Condensed Consolidated Statements of Equity and (vi) the Notes to Consolidated Financial Statements.	Filed
104	Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101)	Filed

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 30, 2025

EMCOR GROUP, INC.

(Registrant)

BY: /s/ ANTHONY J. GUZZI
Anthony J. Guzzi
Chairman, President, and Chief Executive Officer
(Principal Executive Officer)

BY: /s/ JASON R. NALBANDIAN
Jason R. Nalbandian
Senior Vice President, Chief Financial Officer
and Chief Accounting Officer
(Principal Financial and Accounting Officer)

CERTIFICATION

I, Anthony J. Guzzi, certify that:

1. I have reviewed this quarterly report on Form 10-Q of EMCOR Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)), and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15(d)-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 30, 2025

/s/ ANTHONY J. GUZZI

Anthony J. Guzzi
Chairman, President, and Chief Executive Officer

CERTIFICATION

I, Jason R. Nalbandian, certify that:

1. I have reviewed this quarterly report on Form 10-Q of EMCOR Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)), and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15(d)-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 30, 2025

/s/ JASON R. NALBANDIAN

Jason R. Nalbandian
Senior Vice President, Chief Financial Officer
and Chief Accounting Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of EMCOR Group, Inc. (the “Company”) on Form 10-Q for the period ended September 30, 2025 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Anthony J. Guzzi, Chairman, President, and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: October 30, 2025

/s/ ANTHONY J. GUZZI

Anthony J. Guzzi
Chairman, President, and Chief Executive Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of EMCOR Group, Inc. (the “Company”) on Form 10-Q for the period ended September 30, 2025 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Jason R. Nalbandian, Senior Vice President, Chief Financial Officer and Chief Accounting Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: October 30, 2025

/s/ JASON R. NALBANDIAN

Jason R. Nalbandian
Senior Vice President, Chief Financial Officer
and Chief Accounting Officer

MINE SAFETY DISCLOSURES

The Company has no disclosures to report under section 1503 for the period covered by this report.